

# Study Notes for NISM-Series-XIX-E: Category III Alternative Investment Fund Managers Certification Examination

**[modelexam.in](http://modelexam.in)**



NISM Exam Preparation

modelexam.in provides with basic information, study material & online model exams to help you succeed in NISM exams. (NISM – National Institute of Securities Markets – A SEBI Institute)

Both Premium (Paid)& Demo (Free) Versions are available on the website.  
HARDCOPY / SOFTCOPY of the tests will NOT be provided.

Modelexam website provides ONLINE Mock Test for the following exams.

[NISM Exam Mock Tests](#)

[Insurance Exams Mock Tests](#)

[JAIIB, CAIIB, IIBF Certificate Exams Mock Tests](#)

[Financial Planning Exams Mock Tests](#)

## **TRAINING FOR COLLEGE STUDENTS**

Training can be given for MBA, M.Com, B.Com & BBA students to pass NISM exams. This will help them to get placed in Banks, Share broking Offices, Mutual Fund Companies etc.

Kindly Whatsapp **98949 49987** for queries on training for NISM Certifications.

**EXAMINATION DETAILS**

<b>Multiple Choice Questions</b> [60 questions of 1 mark each]	$60 * 1 = 60$
<b>Case-based Questions</b> [4 cases (each case with 5 questions of 2 mark each)]	$4 * 5 * 2 = 40$

<b>Total marks</b>	<b>100 marks</b>
<b>Duration</b>	<b>2 hours</b>
<b>Pass mark</b>	<b>60 marks</b>
<b>Negative marking</b>	25 percent of the marks assigned to a question.

**WEIGHTAGE**

Chapter No.	Chapter Name	Marks Allocated
1	Investment Landscape	3
2	Types of Investments	
3	Introduction to Modern Portfolio Theory and Capital Market Theory	
4	AIFs in India & its Suitability	3
5	AIF Ecosystem	5
6	AIF Structuring	10
7	Fee Structure and Fund Performance	10
8	Indices and Benchmarking	4
9	Legal Documentations and Negotiations	8
10	Investment Strategies	12
11	Governance of Funds and Due Diligence	7
12	Valuation	10
13	Fund Monitoring, Reporting and Exit	10
14	Taxation	8
15	Regulatory Framework	10
<b>Total Marks</b>		<b>100</b>

## NISM-Series-XIX-E: Category III Alternative Investment Fund Managers Certification Examination

### CHAPTER 1: INVESTMENTS LANDSCAPE

**Investment Landscape:** The investment landscape includes various asset classes like equities, bonds, and alternatives, each with distinct risk-return profiles.

**Investment Objectives:** Investors aim for capital appreciation, income generation, or capital preservation, depending on their financial goals.

**Risk and Return:** Investments involve a trade-off between risk and return; higher potential returns typically come with higher risks.

**Types of Risks:** Key risks include market risk, credit risk, liquidity risk, and operational risk, impacting investment outcomes.

**Market Risk:** Arises from fluctuations in market prices, affecting the value of investments like stocks and bonds.

**Credit Risk:** The risk of loss due to a borrower's failure to repay a loan or meet contractual obligations.

**Liquidity Risk:** The risk of not being able to sell an investment quickly at its fair value due to lack of market demand.

**Operational Risk:** Stems from internal process failures, human errors, or external events affecting investment operations.

**Market Participants:** Include issuers, investors, intermediaries like brokers, and regulators who facilitate market operations.

**Merchant Bankers:** Act as intermediaries in securities issuance, providing advisory and underwriting services.

**Securities Markets:** Comprise primary markets for new issues and secondary markets for trading existing securities.

**Primary Market:** Where securities are issued directly by companies or entities to raise capital.

**Secondary Market:** Facilitates trading of already-issued securities, providing liquidity to investors.

**Investment Vehicles:** Include mutual funds, ETFs, and AIFs, offering diversified exposure to various asset classes.

**Risk Premium:** The additional return expected for taking on higher risk compared to risk-free investments.

**Inflation Risk:** The risk that inflation erodes the purchasing power of investment returns.

**Currency Risk:** Arises from changes in exchange rates, impacting returns on foreign investments.

**Interest Rate Risk:** Fluctuations in interest rates affect the value of fixed-income securities like bonds.

**Regulatory Framework:** Governed by SEBI and other authorities to ensure transparency and investor protection.

**Financial Intermediaries:** Brokers, custodians, and depositories facilitate smooth functioning of securities markets.

**Market Liquidity:** The ease of buying or selling an asset without significantly affecting its price.

**Investment Horizon:** The time period an investor plans to hold an investment, influencing risk tolerance.

**Diversification:** Spreading investments across asset classes to reduce risk.

**Portfolio Management:** Involves selecting and managing investments to meet specific objectives.

**Equity Securities:** Represent ownership in a company, offering potential for capital gains and dividends.

**Debt Securities:** Include bonds and debentures, providing fixed income but with credit risk.

**Derivatives:** Financial instruments whose value is derived from an underlying asset, used for hedging or speculation.

**Mutual Funds:** Pool investor money to invest in a diversified portfolio managed by professionals.

**Exchange-Traded Funds (ETFs):** Trade like stocks on exchanges, tracking indices or asset classes.

**Alternative Investments:** Include private equity, hedge funds, and real estate, often less liquid but with high return potential.

**Market Efficiency:** The degree to which asset prices reflect all available information.

**Risk-Return Trade-off:** Higher returns are associated with higher risks, guiding investment decisions.

**Investment Goals:** Vary by investor type, such as growth for young investors or income for retirees.

**Market Makers:** Provide liquidity by quoting bid and ask prices in the securities market.

**Clearing Houses:** Ensure settlement of trades, reducing counterparty risk in transactions.

**Stock Exchanges:** Platforms like NSE and BSE facilitate securities trading.

**Regulatory Compliance:** Mandatory adherence to SEBI regulations for market participants.

**Investment Strategies:** Active or passive strategies influence portfolio construction and performance.

**Asset Allocation:** Distributing investments across asset classes to optimize risk and return.

**Liquidity Preference:** Investors prefer assets that can be easily converted to cash with minimal loss.

**Market Volatility:** Fluctuations in asset prices, impacting investment stability.

**Financial Markets:** Enable capital flow between investors and issuers, supporting economic growth.

**Risk Measurement:** Tools like standard deviation and beta quantify investment risks.

**Portfolio Diversification:** Reduces unsystematic risk by investing in uncorrelated assets.

**Investment Analysis:** Involves evaluating securities based on fundamental and technical factors.

**Securities Regulation:** SEBI oversees issuance, trading, and investor protection in India's markets.

## CHAPTER 2: TYPES OF INVESTMENTS

**Traditional Investments:** Include stocks, bonds, and cash, offering predictable returns and liquidity.

**Alternative Investments:** Encompass private equity, hedge funds, real estate, and commodities, with higher risk and return potential.

**Dual Investments:** Combine features of traditional and alternative investments, like convertible bonds.

**Venture Capital:** Investments in early-stage companies with high growth potential but significant risk.

**Venture Debt:** Loans provided to startups, often with equity components, to support growth.

**Private Equity:** Investments in unlisted companies, aiming for long-term capital appreciation.

**Hedge Funds:** Use diverse strategies like long-short to generate returns, often leveraging derivatives.

**Real Estate:** Investments in property, offering rental income and capital gains but with illiquidity risks.

**Commodities:** Include gold, silver, and oil, providing diversification and inflation hedging.

**Mutual Funds:** Pool investor funds to invest in diversified portfolios, managed by professionals.

**ETFs:** Track indices or assets, offering low-cost, liquid investment options traded on exchanges.

**Derivatives:** Contracts like futures and options, used for hedging or speculative purposes.

**Fixed Income:** Bonds and debentures provide regular interest payments with lower risk than equities.

**Equity Investments:** Stocks offer ownership and potential for high returns but with market volatility.

**Gold Investments:** Physical or paper gold serves as a safe-haven asset and inflation hedge.

**Infrastructure Investments:** Involve projects like roads and power plants, offering stable returns.

**Private Debt:** Loans to private entities, providing higher yields than traditional bonds.

**Hedge Fund Strategies:** Include long-short, arbitrage, and global macro, aiming for absolute returns.

**Liquidity Characteristics:** Alternative investments are less liquid compared to traditional assets.

**Risk Diversification:** Alternative investments reduce portfolio risk through low correlation with stocks.

**Venture Capital Stages:** Include seed, early-stage, and growth funding, each with varying risks.

**Private Equity Exits:** Common exit strategies include IPOs, mergers, or sales to other firms.

**Commodity Markets:** Facilitate trading in physical or derivative forms of commodities.

**Investment Returns:** Alternative investments often target higher returns than traditional assets.

**Regulatory Oversight:** SEBI regulates alternative investments to ensure transparency.

**Fund Structures:** AIFs can be trusts, LLPs, or companies, impacting governance and taxation.

**Leverage in Investments:** Used in hedge funds to amplify returns, increasing risk exposure.

**Illiquidity Premium:** Higher returns expected for less liquid alternative investments.

**Portfolio Fit:** Alternative investments suit high-net-worth individuals with long-term horizons.

**Risk Profiles:** Alternative investments have unique risks like valuation and regulatory risks.

**Investment Horizon:** Longer horizons are typical for private equity and real estate.

**Tax Implications:** Vary based on investment type, affecting net returns.

**Market Access:** Alternative investments often require accredited or institutional investors.

**Due Diligence:** Critical for assessing alternative investments due to complexity and risk.

**Fund Management:** Professional management is key in navigating alternative investment complexities.

**Global Exposure:** Alternative investments provide access to international markets.

**Commodity Derivatives:** Allow investors to gain exposure without physical ownership.

**Private Equity Returns:** Driven by operational improvements and strategic exits.

**Hedge Fund Fees:** Include management and performance fees, impacting net returns.

**Real Estate Valuation:** Based on rental yields, location, and market conditions.

**Investment Constraints:** Regulatory limits on leverage and concentration for AIFs.

**Market Trends:** Growing interest in ESG-focused alternative investments.

**Risk-Return Balance:** Alternative investments offer high returns but require risk tolerance.

**Portfolio Diversification:** Including alternatives reduces overall portfolio volatility.



=====

**Investment Documentation:** Detailed agreements govern alternative investment structures.

---

### CHAPTER 3: INTRODUCTION TO MODERN PORTFOLIO THEORY

**Modern Portfolio Theory (MPT):** Framework for optimizing portfolio risk and return through diversification.

**Expected Return:** Weighted average of individual asset returns in a portfolio.

**Portfolio Risk:** Measured by variance or standard deviation, accounting for asset correlations.

**Diversification:** Reduces unsystematic risk by combining assets with low or negative correlations.

**Efficient Frontier:** Set of portfolios offering maximum return for a given level of risk.

**Risk-Free Rate:** Return on assets like government bonds, assumed to have zero default risk.

**Capital Market Line (CML):** Represents portfolios combining risk-free assets and the market portfolio.

**Market Portfolio:** Hypothetical portfolio containing all investable assets, optimally diversified.

**Beta:** Measures an asset's sensitivity to market movements, indicating systematic risk.

**Covariance:** Quantifies how two assets' returns move together, critical for diversification.

**Variance:** Measures the dispersion of an asset's returns, indicating risk level.

**Standard Deviation:** Square root of variance, used as a primary risk metric.

**Correlation Coefficient:** Ranges from -1 to +1, showing the strength of asset return relationships.

**Portfolio Optimization:** Selecting asset weights to minimize risk for a target return.

**Capital Asset Pricing Model (CAPM):** Relates expected return to beta and market risk premium.

**Risk Premium:** Excess return over the risk-free rate for bearing market risk.

**Systematic Risk:** Market-wide risk that cannot be diversified away, measured by beta.

**Unsystematic Risk:** Asset-specific risk reduced through diversification.

**Sharpe Ratio:** Measures risk-adjusted return by dividing excess return by standard deviation.

**Treynor Ratio:** Evaluates return per unit of systematic risk, using beta.

**Portfolio Weights:** Allocation of capital to assets, impacting risk and return.

**Efficient Portfolios:** Offer the highest return for a given risk level on the efficient frontier.

**Risk Aversion:** Investors prefer lower risk for the same return, shaping portfolio choices.

**Expected Utility:** Investors maximize expected utility, balancing risk and return preferences.

**Estimation Issues:** Accurate estimation of returns, variances, and covariances is critical for MPT.

**Capital Market Theory:** Extends MPT by incorporating risk-free assets and market portfolio.

**Security Market Line (SML):** Plots expected return against beta, showing equilibrium pricing.

**Overvalued Assets:** Assets with returns below the SML, indicating poor risk-adjusted performance.

**Undervalued Assets:** Assets with returns above the SML, offering better risk-adjusted returns.

**Portfolio Variance:** Calculated using asset weights, variances, and covariances.

**Risk-Return Trade-off:** Higher expected returns require accepting higher portfolio risk.

**Asset Allocation:** Strategic distribution of capital across asset classes for optimal performance.

**Markowitz Model:** Foundation of MPT, emphasizing diversification to reduce risk.

**Risk Measurement:** Uses statistical tools like variance and covariance for portfolio analysis.

**Investment Decisions:** Based on balancing expected returns with acceptable risk levels.

**Portfolio Construction:** Involves selecting assets to achieve specific risk-return objectives.

**Market Efficiency:** Assumes prices reflect all available information, impacting MPT assumptions.

**Risk-Free Borrowing:** Allows investors to leverage portfolios at the risk-free rate.

**Lending at Risk-Free Rate:** Combining risk-free assets with risky portfolios to reduce risk.

**Equilibrium Pricing:** CAPM assumes markets are in equilibrium, with assets priced per risk.

**Portfolio Performance:** Evaluated using metrics like Sharpe and Treynor ratios.

**Historical Data:** Used to estimate expected returns and risks for portfolio construction.

**Risk Tolerance:** Varies by investor, influencing portfolio composition and strategy.

**Diversifiable Risk:** Eliminated through a well-diversified portfolio, leaving only systematic risk.

=====

**Investment Constraints:** Regulatory and liquidity constraints affect portfolio optimization.

---

## CHAPTER 4: AIFS IN INDIA & ITS SUITABILITY

**Alternative Investment Funds (AIFs):** Pooled investment vehicles regulated by SEBI, investing in alternative assets.

**Category III AIFs:** Engage in diverse strategies, including leverage and derivatives, for high returns.

**Category I AIFs:** Focus on startups, SMEs, and social ventures, with incentives from the government.

**Category II AIFs:** Include private equity and debt funds, not using leverage extensively.

**Hedge Funds:** Category III AIFs using long-short, arbitrage, or other strategies for absolute returns.

**SEBI Regulations:** Govern AIF operations, ensuring transparency and investor protection.

**Investment Restrictions:** Category III AIFs face leverage and concentration limits.

**Open-Ended Funds:** Allow continuous investment and redemption, common in Category III.

**Close-Ended Funds:** Have fixed tenure, typical for Category I and II AIFs.

**Angel Funds:** Sub-category of Category I, investing in early-stage startups.

**Social Impact Funds:** Category I AIFs focusing on social ventures with measurable impact.

**Private Equity Funds:** Category II AIFs investing in unlisted companies for long-term gains.

**Leverage Limits:** Category III AIFs can use leverage up to twice the NAV, per SEBI rules.

**Investor Eligibility:** AIFs target high-net-worth individuals and institutional investors.

**Portfolio Management Services (PMS):** Differ from AIFs in structure, offering personalized portfolios.

**Mutual Funds vs. AIFs:** AIFs offer higher flexibility but with greater risk and illiquidity.

**Accredited Investors:** Can access specialized AIF schemes with relaxed regulations.

**Risk Profiles:** Category III AIFs have higher risk due to leverage and complex strategies.

**Fund Structures:** AIFs can be trusts, LLPs, or companies, impacting governance and taxation.

**Investment Objectives:** Vary by AIF category, from growth to income generation.

**Regulatory Compliance:** Mandatory adherence to SEBI (AIF) Regulations, 2012.

**Concentration Limits:** Restrict excessive exposure to single investments for risk management.

**Hedge Fund Strategies:** Include long-short, market-neutral, and arbitrage for risk-adjusted returns.

**Liquidity Constraints:** Category III AIFs may face redemption restrictions due to illiquid assets.

**Taxation:** Pass-through status for Category I and II AIFs, but Category III taxed at fund level.

**Fund Managers:** Responsible for investment decisions and compliance with SEBI regulations.

**Custodians:** Ensure safekeeping of AIF assets, mandatory for Category III funds.

**Disclosure Requirements:** AIFs must provide periodic reports to investors and SEBI.

**Investment Diversification:** Category III AIFs diversify across asset classes to manage risk.

**Fund Performance:** Measured against benchmarks like NIFTY 50 for Category III AIFs.

**Risk Management:** Involves monitoring leverage, liquidity, and market risks.

**Investor Protection:** SEBI mandates transparency in fees, risks, and performance reporting.

**Fund Registration:** AIFs must register with SEBI, specifying category and strategy.

**Private Placement Memorandum (PPM):** Outlines fund objectives, risks, and terms for investors.

**Investment Limits:** Minimum investment of INR 1 crore, relaxed for accredited investors.

**Foreign Investments:** Subject to FEMA and RBI regulations for offshore AIFs.

**Fund Tenure:** Close-ended AIFs have fixed tenures, while open-ended have no specific tenure.

**Valuation Norms:** SEBI mandates periodic valuation of AIF investments for transparency.

**Risk Disclosure:** PPM must detail all material risks associated with the fund.

**Fund Governance:** Involves oversight by trustees, managers, and investment committees.

**Investor Suitability:** AIFs assess investor risk appetite and financial goals before investment.

**Benchmarking:** Performance compared to indices like S&P BSE Sensex or NIFTY 50.

**Co-Investments:** Allowed alongside AIFs, subject to SEBI approval and disclosures.

**Fund Expenses:** Include management fees, setup costs, and operational expenses.

=====

**Regulatory Updates:** SEBI amendments (e.g., 2021, 2023) refine AIF operations and compliance.

---

## CHAPTER 5: AIF ECOSYSTEM

**AIF Ecosystem:** Comprises sponsors, managers, investors, custodians, and regulators.

**Sponsors:** Provide initial capital and ensure fund credibility, often contributing 2.5% of corpus.

**Fund Managers:** Make investment decisions, adhering to SEBI regulations and fund objectives.

**Investors:** Include HNIs, institutions, and foreign entities, with minimum investment thresholds.

**Custodians:** Safeguard AIF assets, mandatory for Category III funds under SEBI rules.

**SEBI Regulations:** Enforce governance, transparency, and investor protection in AIFs.

**Investment Advisors:** Provide guidance on portfolio allocation, often for offshore funds.

**Capital Calls:** Drawdowns from investor commitments to fund investments as needed.

**Management Fees:** Typically 1-2% of AUM, covering fund operational costs.

**Performance Fees:** Incentive fees (e.g., 20% of profits) for exceeding hurdle rates.

**Hurdle Rate:** Minimum return threshold before performance fees are charged.

**ESG Integration:** Environmental, Social, and Governance factors influence AIF strategies.

**Stewardship Code:** SEBI mandates AIFs to engage actively with investee companies.

**Green Shoe Option:** Allows oversubscription of fund units, subject to SEBI approval.

**Redemption Policies:** Defined in PPM, varying by fund type (open or close-ended).

**Setup Costs:** Include legal, regulatory, and operational expenses for launching an AIF.

**Operational Expenses:** Cover ongoing costs like audits, valuations, and compliance.

**Co-Investments:** Investors can co-invest alongside the fund, subject to SEBI rules.

**Conflict of Interest:** AIFs must address conflicts through policies and disclosures.

**Fund Documentation:** PPM, trust deeds, and agreements outline fund operations.

**Investor Reporting:** Periodic disclosures on performance, risks, and fees to investors.

**Regulatory Compliance:** Adherence to SEBI, FEMA, and RBI regulations for AIF operations.



**Accredited Investors:** Eligible for relaxed investment limits and specialized schemes.

**Fund Governance:** Involves trustees, investment committees, and compliance officers.

**Risk Management:** AIFs monitor market, liquidity, and operational risks.

**Valuation Norms:** Independent valuation of assets ensures fair NAV reporting.

**Foreign Investors:** Subject to FEMA and RBI guidelines for investing in Indian AIFs.

**Crowdfunding:** Not permitted for AIFs, distinct from regulated fund structures.

**Fund Performance:** Measured using metrics like IRR, TVPI, and risk-adjusted returns.

**Distribution Agreements:** Govern relationships with distributors for fund marketing.

**Due Diligence:** Conducted on sponsors, managers, and investments to mitigate risks.

**Fund Structure:** Can be trusts, LLPs, or companies, impacting taxation and governance.

**Investment Restrictions:** SEBI limits leverage and concentration for risk control.

**Transparency:** Mandatory disclosures ensure investor awareness of risks and fees.

**Fund Monitoring:** Ongoing oversight of investments and compliance with regulations.

**Exit Strategies:** Include IPOs, sales, or mergers, critical for realizing returns.

**Tax Implications:** Vary by fund category, with pass-through for Category I and II.

**Regulatory Updates:** SEBI circulars (e.g., 2021, 2023) refine AIF compliance requirements.

**Investor Protection:** SEBI mandates fair treatment and grievance redressal mechanisms.

**Fund Closure:** Close-ended AIFs have defined liquidation periods for exits.

**Portfolio Management:** AIF managers optimize investments to meet fund objectives.

**Risk Disclosure:** Detailed in PPM, covering market, liquidity, and operational risks.

**Fund Audits:** Mandatory to ensure financial accuracy and regulatory compliance.

**Investment Strategy:** Tailored to fund category, influencing risk and return profiles.

**Global Exposure:** AIFs provide access to international markets, subject to regulations.

=====

## CHAPTER 6: AIF STRUCTURING

**AIF Structure:** Typically set up as trusts, LLPs, or companies, impacting governance.

**Trust Structure:** Common for AIFs, with trustees overseeing investor interests.

**LLP Structure:** Offers flexibility in management and tax benefits for AIFs.

**Company Structure:** Less common, used for specific regulatory or operational needs.

**SEBI Regulations:** Mandate registration and compliance for all AIF structures.

**Sponsors:** Contribute initial capital and ensure fund credibility, per SEBI rules.

**Fund Managers:** Responsible for investment decisions and regulatory adherence.

**Investment Committee:** Oversees strategy and ensures alignment with fund objectives.

**Custodians:** Mandatory for Category III AIFs to safeguard assets.

**Private Placement Memorandum (PPM):** Outlines fund terms, risks, and objectives.

**Contribution Agreement:** Governs investor commitments and capital calls.

**Trust Deed:** Legal document defining the trust structure and obligations.

**Onshore Funds:** Registered with SEBI, subject to Indian regulatory framework.

**Offshore Funds:** Invest in Indian AIFs through FEMA-compliant routes.

**Master-Feeder Structure:** Offshore feeder funds invest in an onshore master fund.

**Parallel Structure:** Separate funds for domestic and foreign investors with similar strategies.

**Fund Setup Costs:** Include legal, regulatory, and operational expenses.

**Capital Calls:** Drawdowns from investor commitments to fund investments.

**Investor Eligibility:** Minimum investment of INR 1 crore, relaxed for accredited investors.

**Regulatory Compliance:** Adherence to SEBI (AIF) Regulations, 2012, is mandatory.

**Fund Governance:** Involves trustees, managers, and investment committees.

**Tax Implications:** Vary by structure, with trusts offering pass-through for some AIFs.

**Investor Protection:** SEBI mandates transparency and grievance redressal.

**Fund Tenure:** Close-ended AIFs have fixed tenures, while open-ended have flexibility.

**Leverage Limits:** Category III AIFs restricted to 2x NAV leverage by SEBI.

**Valuation Norms:** Periodic valuation of assets for accurate NAV reporting.

**Risk Management:** Involves monitoring market, liquidity, and operational risks.

**Fund Documentation:** Includes PPM, trust deeds, and contribution agreements.

**Exit Strategies:** Defined in PPM, including IPOs, sales, or mergers.

**Foreign Investments:** Subject to FEMA and RBI regulations for offshore investors.

**Co-Investments:** Allowed alongside AIFs, with SEBI approval and disclosures.

**Fund Performance:** Measured using IRR, TVPI, and risk-adjusted metrics.

**Disclosure Requirements:** Periodic reporting to investors and SEBI on performance.

**Investment Restrictions:** SEBI limits on leverage and concentration for risk control.

**Fund Audits:** Mandatory to ensure financial accuracy and compliance.

**Investor Reporting:** Detailed disclosures on fees, risks, and performance.

**Regulatory Updates:** SEBI amendments (e.g., 2021, 2023) refine AIF operations.

**Accredited Investors:** Eligible for specialized schemes with relaxed regulations.

**Fund Closure:** Close-ended AIFs have defined liquidation periods.

**Risk Disclosure:** PPM details all material risks associated with the fund.

**Portfolio Management:** Managers optimize investments to meet fund objectives.

**Due Diligence:** Conducted on investments, sponsors, and managers to mitigate risks.

**Fund Registration:** Mandatory with SEBI, specifying category and strategy.

**Investor Suitability:** AIFs assess investor risk appetite and financial goals.

**Global Exposure:** AIFs provide access to international markets, subject to regulations.

## CHAPTER 7: FEE STRUCTURE AND FUND PERFORMANCE

**Management Fees:** Typically 1-2% of AUM, covering operational costs of the fund.

**Performance Fees:** Incentive fees (e.g., 20% of profits) charged after exceeding hurdle rates.

**Hurdle Rate:** Minimum return threshold before performance fees are applied.

**Catch-Up Rate:** Ensures managers receive a share of profits after hurdle rate is met.

**Gross vs. Net Returns:** Gross returns exclude expenses; net returns reflect all costs.

**Fund Expenses:** Include setup, operational, and transaction costs borne by the fund.

**Carried Interest:** Share of profits paid to managers, typically 20% above hurdle rate.

**NAV Calculation:** Net Asset Value reflects total assets minus liabilities, used for performance.

**IRR (Internal Rate of Return):** Measures fund performance, accounting for cash flows.

**TVPI (Total Value to Paid-In):** Ratio of total value to invested capital, evaluating returns.

**DPI (Distributed to Paid-In):** Measures cash distributions relative to invested capital.

**RVPI (Residual Value to Paid-In):** Reflects unrealized value relative to invested capital.

**Sharpe Ratio:** Measures risk-adjusted return by dividing excess return by standard deviation.

**Treynor Ratio:** Evaluates return per unit of systematic risk, using beta.

**Maximum Drawdown:** Largest peak-to-trough decline in fund value, indicating risk.

**Risk Metrics:** Include volatility, beta, and drawdown to assess fund performance.

**Fund Performance:** Evaluated using IRR, multiples, and risk-adjusted metrics.

**Fee Structures:** Vary by fund, impacting net returns to investors.

**High Water Mark:** Ensures performance fees are charged only on new profits.

**Clawback Clause:** Requires managers to return excess fees if losses occur later.

**Fund Valuation:** Periodic NAV updates reflect current asset values.

**Risk Management:** Involves monitoring leverage, liquidity, and market risks.

**Investor Reporting:** Detailed disclosures on fees, performance, and risks.

**Tax Implications:** Fees and returns impact post-tax returns for investors.

**Fund Audits:** Mandatory to ensure accurate fee and performance reporting.

**Regulatory Compliance:** SEBI mandates transparency in fee structures.

**Portfolio Management:** Managers optimize investments to maximize returns.

**Investment Strategy:** Influences fee structures and performance outcomes.

**Liquidity Risk:** Impacts ability to meet redemption requests in open-ended funds.

**Geo-Political Risks:** External factors affecting fund performance and stability.

**Foreign Exchange Risk:** Impacts returns on international investments.

**Reputational Risk:** Negative actions by managers can erode investor confidence.

**Fund Governance:** Ensures fair fee allocation and performance reporting.

**Investor Protection:** SEBI mandates clear disclosure of fees and risks.

**Performance Benchmarking:** Compared to indices like NIFTY 50 for evaluation.

**Volatility:** Measured by standard deviation, indicating return fluctuations.

**Skewness:** Measures asymmetry in return distribution, impacting risk assessment.

**Kurtosis:** Evaluates the likelihood of extreme returns, indicating tail risk.

**Fund Closure:** Performance metrics guide decisions during liquidation.

**Regulatory Updates:** SEBI circulars (e.g., 2020, 2024) refine fee disclosures.

**Co-Investments:** May involve separate fee structures, subject to SEBI rules.

**Fund Monitoring:** Ongoing oversight of performance and risk metrics.

**Investment Horizon:** Influences fee structures and performance expectations.

**Risk-Adjusted Returns:** Key for evaluating Category III AIF performance.

**Global Exposure:** Impacts performance due to currency and market risks.

## CHAPTER 8: INDICES AND BENCHMARKING

**Indices:** Track market or sector performance, used as benchmarks for AIFs.

**Price-Weighted Index:** Weights stocks by price, e.g., Dow Jones Industrial Average.

**Market-Cap Weighted Index:** Weights stocks by market capitalization, e.g., NIFTY 50.

**Equal-Weighted Index:** Assigns equal weight to all constituents, reducing concentration risk.

**Total Return Index:** Includes price changes and reinvested dividends, e.g., NIFTY 50 TR.

**Benchmarking:** Compares AIF performance to relevant indices like S&P BSE Sensex.

**NIFTY 50:** Broad-based index of 50 large-cap Indian stocks, widely used for benchmarking.

**S&P BSE Sensex:** Tracks 30 major Indian companies, a key performance benchmark.

**Sectoral Indices:** Focus on specific sectors like S&P BSE Auto or Realty.

**Bond Indices:** Measure fixed-income market performance, e.g., NIFTY A Bond Indices.

**T-Bill Indices:** Track short-term government securities, used for low-risk benchmarks.

**Index Construction:** Involves selecting constituents and weighting methodologies.

**Rebalancing:** Periodic adjustment of index constituents to reflect market changes.

**Free-Float Market Cap:** Uses only publicly tradable shares for index weighting.

**Performance Benchmarking:** Critical for evaluating AIF risk-adjusted returns.

**Index Eligibility:** Stocks must meet liquidity and market cap criteria for inclusion.

**Dividend Reinvestment:** Total return indices account for dividends, unlike price indices.

**Market Dynamics:** Indices reflect economic trends, guiding AIF strategies.

**Benchmark Selection:** Must align with AIF's investment strategy and asset class.

**Regulatory Compliance:** SEBI mandates benchmarking for performance transparency.

**Index Providers:** NSE and BSE provide key indices for Indian markets.

**Global Indices:** Used for AIFs with international exposure, e.g., NIFTY 50 USD.

**Risk-Adjusted Returns:** Benchmarked using metrics like Sharpe and Treynor ratios.

**Index Tracking:** ETFs and passive funds aim to replicate benchmark performance.

**Market Representation:** Indices represent broad or sector-specific market trends.

**Liquidity Criteria:** Stocks in indices must meet minimum trading volume requirements.

**Index Reconstitution:** Periodic addition or removal of stocks based on eligibility.

**Performance Metrics:** Include alpha, beta, and tracking error for benchmark comparison.

**Fund Performance:** Measured against indices to assess manager skill (alpha).

**Volatility:** Indices help gauge market volatility for risk management.

**Investment Strategy:** Benchmarks guide strategy alignment and performance goals.

**Regulatory Updates:** SEBI circulars (e.g., 2024) refine benchmarking requirements.

**Fund Reporting:** Performance reports must compare returns to benchmarks.

**Investor Transparency:** Benchmarks provide clarity on fund performance.

**Market Trends:** Indices reflect economic and sector-specific trends.

**Passive Investing:** Involves replicating index performance with low-cost funds.

**Active Management:** Aims to outperform benchmarks through strategic decisions.

**Risk Management:** Benchmarks help assess risk exposure relative to markets.

**Index Weighting:** Impacts performance; market-cap weighting is most common.

**Sector Exposure:** Sectoral indices guide investments in specific industries.

**Global Benchmarks:** Used for AIFs with international or currency-linked strategies.

**Fund Evaluation:** Benchmarks ensure objective assessment of fund performance.

**Tracking Error:** Measures deviation of fund returns from benchmark returns.

**Index Methodology:** Transparent rules govern index construction and maintenance.

**Regulatory Oversight:** SEBI ensures indices meet standards for benchmarking.



## CHAPTER 9: LEGAL DOCUMENTATION AND NEGOTIATIONS

**Private Placement Memorandum (PPM):** Outlines fund objectives, risks, fees, and terms.

**Trust Deed:** Legal document defining the trust structure and obligations of AIFs.

**Contribution Agreement:** Governs investor commitments and capital calls.

**Distribution Agreement:** Defines terms for fund marketing and investor onboarding.

**Merchant Banker Agreement:** Outlines roles like advisory and compliance for fund setup.

**SEBI Regulations:** Mandate detailed documentation for transparency and compliance.

**Fund Governance:** PPM and agreements ensure alignment with investor interests.

**Risk Disclosure:** PPM must detail all material risks, including market and operational.

**Investor Rights:** Include redemption, voting, and information rights in agreements.

**Conflict of Interest:** Addressed through policies and disclosures in documentation.

**Side Letters:** Provide specific terms for certain investors, subject to SEBI approval.

**Regulatory Compliance:** Documentation must adhere to SEBI (AIF) Regulations, 2012.

**Fund Setup:** Requires trust deed, PPM, and agreements with custodians and managers.

**Investor Suitability:** Documentation assesses investor risk appetite and goals.

**Fee Structures:** Detailed in PPM, including management and performance fees.

**Exit Strategies:** PPM outlines options like IPOs, sales, or mergers for fund closure.

**Valuation Norms:** Documentation specifies periodic valuation for NAV reporting.

**Fund Audits:** Mandatory to ensure accuracy of financial and operational reports.

**Investor Reporting:** PPM mandates periodic disclosures on performance and risks.

**Tax Implications:** Documentation clarifies tax treatment for investors and funds.

**Fund Structure:** Trust, LLP, or company structure impacts legal agreements.

**Co-Investments:** Governed by separate agreements, subject to SEBI rules.

**Regulatory Updates:** SEBI circulars (e.g., 2021, 2023) refine documentation requirements.

**Due Diligence:** Conducted on sponsors, managers, and investments, detailed in PPM.

**Investment Restrictions:** PPM specifies leverage and concentration limits.

**Fund Tenure:** Close-ended AIFs have fixed tenures defined in documentation.

**Custodian Role:** Agreements ensure safekeeping of fund assets.

**Sponsor Obligations:** Include capital contribution and ensuring fund credibility.

**Manager Responsibilities:** Investment decisions and compliance with SEBI rules.

**Investor Protection:** Documentation ensures fair treatment and grievance redressal.

**Negotiation Process:** Involves aligning investor and manager interests in agreements.

**Fund Performance:** PPM details metrics like IRR and TVPI for evaluation.

**Risk Management:** Documentation includes policies for monitoring risks.

**Foreign Investors:** Agreements comply with FEMA and RBI regulations.

**Accredited Investors:** Documentation allows relaxed terms for eligible investors.

**Fund Closure:** PPM outlines liquidation processes for close-ended funds.

**Transparency:** Mandatory disclosures ensure investor awareness of terms.

**Legal Framework:** Governed by Indian Trusts Act, LLP Act, or Companies Act.

**Investment Strategy:** PPM aligns strategy with fund objectives and regulations.

**Grievance Redressal:** Agreements include mechanisms for resolving disputes.

**Fund Monitoring:** Documentation mandates ongoing oversight of investments.

**Valuation Policies:** PPM specifies methods for fair asset valuation.

**Regulatory Filings:** PPM and agreements must be filed with SEBI for approval.

**Investor Commitments:** Contribution agreements detail capital call schedules.

**Fund Expenses:** PPM outlines setup, operational, and transaction costs.

## CHAPTER 10: INVESTMENT STRATEGIES

**Long-Short Strategy:** Involves buying undervalued and selling overvalued securities to capture price differences.

**Market-Neutral Strategy:** Balances long and short positions to minimize market risk.

**Arbitrage Strategy:** Exploits price inefficiencies between related assets for profit.

**Global Macro Strategy:** Bets on macroeconomic trends across markets and asset classes.

**Event-Driven Strategy:** Capitalizes on corporate events like mergers or restructurings.

**Merger Arbitrage:** Profits from price gaps during merger or acquisition announcements.

**Convertible Arbitrage:** Involves buying convertible bonds and shorting underlying equities.

**Distressed Debt:** Invests in securities of financially troubled companies for potential gains.

**Pre-IPO Investments:** Targets companies before public offerings for high returns.

**Activist Funds:** Engage with management to influence company strategy and value.

**Leverage:** Used in Category III AIFs to amplify returns, subject to SEBI limits.

**Derivatives Trading:** Involves futures, options, and swaps for hedging or speculation.

**Equity Investments:** Focus on listed or unlisted stocks for capital appreciation.

**Fixed Income Strategies:** Include bonds and debt instruments for stable returns.

**Commodity Derivatives:** Used for exposure to commodities like gold or oil.

**Risk Management:** Involves monitoring market, liquidity, and leverage risks.

**Investment Analysis:** Uses historical data and financial metrics to select assets.

**Portfolio Diversification:** Reduces risk by spreading investments across strategies.

**Fund Performance:** Measured using IRR, TVPI, and risk-adjusted metrics.

**Regulatory Compliance:** SEBI regulates Category III AIF strategies and leverage.

**Market Volatility:** Strategies like market-neutral aim to mitigate volatility risks.

**Liquidity Constraints:** Some strategies involve illiquid assets, impacting redemptions.

**Investment Horizon:** Varies by strategy, with pre-IPO and distressed debt being long-term.

**Tax Implications:** Strategy impacts tax treatment of gains (capital or business income).

**Fund Governance:** Ensures strategies align with fund objectives and investor interests.

**Due Diligence:** Critical for assessing target companies in event-driven strategies.

**Valuation Norms:** Strategies require periodic valuation for accurate NAV reporting.

**Investor Suitability:** Strategies match investor risk appetite and goals.

**Fund Expenses:** Vary by strategy, with derivatives trading incurring higher costs.

**Regulatory Updates:** SEBI circulars (e.g., 2024) refine strategy implementation rules.

**Portfolio Management:** Managers optimize strategies to maximize risk-adjusted returns.

**Risk-Adjusted Returns:** Key for evaluating strategy effectiveness.

**Benchmarking:** Strategies compared to indices like NIFTY 50 for performance.

**Co-Investments:** Allowed alongside strategies, subject to SEBI approval.

**Fund Audits:** Ensure accurate reporting of strategy-driven performance.

**Investor Reporting:** Discloses strategy performance, risks, and fees.

**Global Exposure:** Strategies like global macro provide international market access.

**Market Timing:** Critical in arbitrage and event-driven strategies for profitability.

**Hedging:** Uses derivatives to mitigate downside risks in volatile markets.

**Fund Structure:** Impacts strategy implementation, e.g., leverage in Category III.

**Exit Strategies:** Include IPOs, sales, or mergers, tailored to investment type.

**Investment Restrictions:** SEBI limits on leverage and concentration apply.

**Fund Monitoring:** Ongoing oversight ensures strategy alignment with objectives.

**Transparency:** Strategies and risks disclosed in PPM for investor clarity.

**Investor Protection:** SEBI mandates fair treatment and risk disclosure.

## CHAPTER 11: GOVERNANCE OF FUNDS AND DUE DILIGENCE

**Fund Governance:** Involves trustees, managers, and investment committees for oversight.

**Investment Committee:** Approves strategies and ensures alignment with fund objectives.

**Due Diligence:** Assesses sponsors, managers, and investments to mitigate risks.

**Conflict of Interest:** Addressed through policies and disclosures to ensure fairness.

**SEBI Regulations:** Mandate robust governance and due diligence for AIFs.

**Trustees:** Oversee fund operations to protect investor interests.

**Fund Managers:** Responsible for investment decisions and compliance.

**Investor Protection:** Governance ensures fair treatment and transparency.

**Regulatory Compliance:** Adherence to SEBI (AIF) Regulations, 2012, is mandatory.

**Risk Management:** Governance includes monitoring market and operational risks.

**Valuation Norms:** Independent valuation ensures accurate NAV reporting.

**Fund Audits:** Mandatory to verify financial and operational accuracy.

**Investor Reporting:** Periodic disclosures on performance, risks, and fees.

**Definitive Agreements:** Include PPM, trust deeds, and contribution agreements.

**Term Sheets:** Outline key investment terms before final agreements.

**Legal Documentation:** Governs fund structure, operations, and investor rights.

**Grievance Redressal:** SEBI mandates mechanisms for resolving investor disputes.

**Investment Restrictions:** Governance ensures compliance with leverage and concentration limits.

**Fund Structure:** Trust, LLP, or company impacts governance framework.

**Sponsor Obligations:** Include capital contribution and ensuring fund credibility.

**Manager Responsibilities:** Include strategy execution and regulatory adherence.

**Co-Investments:** Governed by agreements, subject to SEBI approval.

**Fund Performance:** Governance ensures accurate reporting of metrics like IRR.

**Tax Implications:** Governance considers tax treatment for investors and funds.

**Regulatory Updates:** SEBI circulars (e.g., 2021, 2023) refine governance rules.

**Investor Suitability:** Governance assesses investor risk appetite and goals.

**Fund Closure:** Governance oversees liquidation processes for close-ended funds.

**Transparency:** Mandatory disclosures ensure investor awareness of governance.

**Due Diligence Process:** Includes financial, legal, and operational checks on investments.

**Risk Disclosure:** Governance ensures all material risks are detailed in PPM.

**Fund Monitoring:** Ongoing oversight of investments and compliance.

**Custodian Role:** Ensures safekeeping of assets, mandatory for Category III AIFs.

**Investment Strategy:** Governance aligns strategies with fund objectives.

**Exit Strategies:** Governance oversees exits like IPOs, sales, or mergers.

**Foreign Investors:** Governance complies with FEMA and RBI regulations.

**Accredited Investors:** Governance allows relaxed terms for eligible investors.

**Fund Setup:** Governance ensures compliance with setup requirements.

**Portfolio Management:** Managers optimize investments under governance oversight.

**Regulatory Filings:** Governance ensures timely filings with SEBI.

**Investor Rights:** Include voting, redemption, and information rights.

**Fund Expenses:** Governance ensures fair allocation of setup and operational costs.

**Valuation Policies:** Governance mandates consistent valuation methods.

**Conflict Resolution:** Governance includes mechanisms for addressing disputes.

**Regulatory Oversight:** SEBI ensures governance meets investor protection standards.

=====

**Fund Documentation:** Includes PPM and agreements for transparency and compliance.

## CHAPTER 12: VALUATION

**Valuation Basics:** Determines fair value of AIF assets for NAV reporting.

**NAV Calculation:** Total assets minus liabilities, divided by number of units.

**Discounted Cash Flow (DCF):** Values assets based on projected future cash flows.

**EBITDA Multiple:** Uses earnings multiples to estimate enterprise value.

**Enterprise Value (EV):** Market value of equity plus debt, minus cash.

**Equity Value:** Derived from EV by subtracting net debt.

**Fair Market Value:** Value of assets based on market conditions and valuation norms.

**SEBI Valuation Norms:** Mandate periodic valuation by independent valuers.

**Unlisted Securities:** Valued using DCF, multiples, or other approved methods.

**Liquid Securities:** Valued at market prices or last traded prices.

**Derivatives Valuation:** Based on mark-to-market or model-based approaches.

**Fund Expenses:** Impact NAV, allocated pro-rata across unit classes.

**Valuation Day:** Specific date for calculating NAV, per fund policy.

**Regulatory Compliance:** SEBI requires consistent and transparent valuation.

**Portfolio Valuation:** Involves valuing all assets, including illiquid ones.

**Risk Management:** Valuation ensures accurate risk assessment of assets.

**Investor Reporting:** NAV reported periodically to reflect fund performance.

**Fund Audits:** Verify valuation accuracy and compliance with SEBI rules.

**Tax Implications:** Valuation impacts tax calculations for gains and distributions.

**Investment Strategy:** Valuation aligns with strategy for accurate performance tracking.

**Illiquid Assets:** Require specialized valuation methods due to lack of market prices.

**Valuation Policies:** Detailed in PPM for consistency and transparency.



**Independent Valuers:** Appointed to ensure unbiased asset valuation.

**Market Conditions:** Influence valuation, especially for unlisted securities.

**Fund Performance:** NAV reflects performance, guiding investor decisions.

**Regulatory Updates:** SEBI circulars (e.g., 2024) refine valuation requirements.

**Leverage Impact:** Valuation considers leverage effects on asset values.

**Co-Investments:** Valued separately, subject to SEBI guidelines.

**Fund Governance:** Oversees valuation to ensure fairness and accuracy.

**Investor Protection:** Transparent valuation protects investor interests.

**Valuation Methods:** Include DCF, comparables, and market-based approaches.

**Asset Classes:** Different valuation methods apply to equities, debt, and derivatives.

**Fund Closure:** Valuation critical during liquidation for fair distribution.

**Transparency:** Valuation reports ensure investor awareness of asset values.

**Due Diligence:** Valuation includes checks on underlying asset quality.

**Regulatory Filings:** Valuation reports submitted to SEBI for compliance.

**Fund Monitoring:** Ongoing valuation ensures accurate performance tracking.

**Market Volatility:** Impacts valuation of liquid and derivative assets.

**Valuation Frequency:** Typically quarterly or as specified in PPM.

**Accounting Standards:** Valuation follows ICAI or other recognized standards.

**NAV per Unit:** Calculated separately for each unit class in the fund.

**Valuation Challenges:** Illiquid assets pose difficulties in determining fair value.

**Fund Structure:** Impacts valuation, with trusts requiring specific methods.

**Investor Suitability:** Valuation informs investors of risk and return profiles.

**Exit Strategies:** Valuation guides exit pricing for IPOs or sales.

## CHAPTER 13: FUND MONITORING, REPORTING AND EXIT

**Fund Monitoring:** Ongoing oversight of investments, performance, and compliance.

**Periodic Reporting:** AIFs provide quarterly or annual reports to investors and SEBI.

**Compliance Tracking Report (CTR):** Details fund activities, investments, and risks.

**SEBI Regulations:** Mandate transparency in monitoring and reporting.

**Investor Reporting:** Includes NAV, performance, fees, and risk disclosures.

**Exit Strategies:** Include IPOs, sales, or mergers for realizing returns.

**Liquidation Period:** One-year period post-tenure for close-ended AIFs.

**In-Specie Distribution:** Distribution of assets instead of cash during liquidation.

**Valuation Norms:** Ensure accurate asset valuation during monitoring and exit.

**Fund Governance:** Oversees monitoring and reporting processes.

**Risk Management:** Monitors market, liquidity, and operational risks.

**Regulatory Compliance:** Adherence to SEBI (AIF) Regulations, 2012.

**Fund Audits:** Verify accuracy of financial and performance reports.

**Investor Protection:** Transparent reporting ensures fair treatment.

**Performance Metrics:** Include IRR, TVPI, and risk-adjusted returns.

**Fund Expenses:** Monitored and reported to ensure fair allocation.

**Conflict of Interest:** Addressed through policies and disclosures in reports.

**Fund Closure:** Liquidation scheme manages unliquidated investments.

**Regulatory Updates:** SEBI circulars (e.g., 2024) refine reporting requirements.

**Due Diligence:** Ongoing checks on investments to mitigate risks.

**Transparency:** Detailed disclosures in CTR ensure investor clarity.

**Investment Restrictions:** Monitored to comply with leverage and concentration limits.

**Fund Performance:** Tracked against benchmarks like NIFTY 50.

**Investor Rights:** Include access to timely and accurate reports.

**Custodian Role:** Ensures safekeeping of assets during monitoring.

**Tax Implications:** Reporting includes tax treatment of gains and distributions.

**Fund Managers:** Responsible for monitoring investments and compliance.

**Sponsors:** Ensure fund credibility and compliance during operations.

**Valuation Policies:** Applied consistently for accurate reporting.

**Exit Planning:** Critical for maximizing returns during fund closure.

**Regulatory Filings:** CTR and other reports submitted to SEBI.

**Fund Structure:** Impacts monitoring and reporting processes.

**Co-Investments:** Monitored separately, with specific reporting requirements.

**Market Volatility:** Monitored to assess impact on fund performance.

**Liquidity Management:** Ensures ability to meet redemption or exit obligations.

**Fund Documentation:** PPM and agreements guide monitoring and reporting.

**Investor Suitability:** Reporting informs investors of risk and return profiles.

**Global Exposure:** Monitored for currency and geopolitical risks.

**Stewardship Code:** Mandates active engagement with investee companies.

**Grievance Redressal:** Reporting includes mechanisms for investor disputes.

**Fund Strategy:** Monitoring ensures alignment with investment objectives.

**NAV Reporting:** Periodic updates reflect current asset values.

**Risk Disclosure:** CTR details all material risks for transparency.

**Portfolio Management:** Monitored to optimize risk-adjusted returns.

**Regulatory Oversight:** SEBI ensures compliance with reporting standards.

## CHAPTER 14: TAXATION

**Pass-Through Status:** Category I and II AIFs pass income to investors for taxation.

**Category III Taxation:** Taxed at fund level, with income treated as business income.

**Long-Term Capital Gains (LTCG):** Taxed at 10% for listed securities held over 12 months.

**Short-Term Capital Gains (STCG):** Taxed at 15% for listed securities held 12 months or less.

**Business Income:** Taxed at applicable slab rates for Category III AIFs.

**Tax Deduction at Source (TDS):** Applied on distributions to investors, per ITA.

**Income Tax Act (ITA):** Governs taxation of AIF income and distributions.

**Determinate Trusts:** Beneficiaries and shares are fixed, impacting tax treatment.

**Indeterminate Trusts:** Beneficiaries or shares unknown, taxed at MMR.

**Maximum Marginal Rate (MMR):** Applied to indeterminate trusts under section 164.

**Dividend Taxation:** Taxed in investors' hands at applicable rates.

**Derivative Gains:** Treated as business income or capital gains, per transaction.

**Tax Reporting:** AIFs file returns and comply with TDS requirements.

**SEBI Regulations:** Align tax compliance with AIF operational rules.

**Foreign Investors:** Subject to tax treaties and FEMA regulations.

**Accredited Investors:** Tax treatment aligns with standard investor provisions.

**Fund Expenses:** Deductible for tax purposes, impacting net income.

**Capital Gains:** Taxed based on holding period and asset type.

**Tax Audits:** Mandatory to ensure compliance with ITA provisions.

**Investor Reporting:** Includes tax details on distributions and gains.

**Regulatory Updates:** Finance Act amendments (e.g., 2018) impact AIF taxation.

**Tax Planning:** Critical for optimizing post-tax returns for investors.

**Fund Structure:** Trust, LLP, or company impacts tax obligations.

**Loss Carry Forward:** Allowed under ITA to offset future taxable income.

**Tax Treaties:** Reduce withholding tax for foreign investors in AIFs.

**Anti-Avoidance Rules:** GAAR ensures genuine transactions, avoiding tax evasion.

**Fund Governance:** Ensures compliance with tax reporting requirements.

**Valuation Impact:** Affects tax calculations for capital gains and distributions.

**Investor Protection:** Transparent tax reporting ensures fair treatment.

**Regulatory Compliance:** AIFs adhere to ITA and SEBI tax guidelines.

**Dividend Distribution Tax (DDT):** Abolished, with dividends now taxed in investors' hands.

**Tax on Unlisted Securities:** LTCG taxed at 20% if held over 36 months.

**Fund Performance:** Tax impacts net returns, critical for evaluation.

**Tax Deductions:** Available for certain expenses, reducing taxable income.

**Global Investments:** Subject to tax treaties and foreign tax credits.

**Reporting Compliances:** AIFs report income, TDS, and investor details to tax authorities.

**Fund Closure:** Tax implications arise during liquidation and distributions.

**Investment Strategy:** Impacts tax treatment (e.g., capital gains vs. business income).

**Transparency:** Tax disclosures ensure investor awareness of liabilities.

**Due Diligence:** Includes tax compliance checks for investments and managers.

**Surcharge and Cess:** Applied on tax rates, increasing effective tax liability.

**Tax Exemptions:** Available for specific investments under ITA provisions.

**Fund Audits:** Verify tax calculations and compliance with ITA.

**Investor Suitability:** Tax implications considered in suitability assessments.

**Regulatory Oversight:** Tax authorities and SEBI ensure compliance.

## CHAPTER 15: REGULATORY FRAMEWORK

**SEBI (AIF) Regulations, 2012:** Govern registration, operations, and compliance of AIFs.

**Fund Registration:** Mandatory with SEBI, specifying category and strategy.

**Sponsors:** Contribute 2.5% of corpus, ensuring fund credibility.

**Fund Managers:** Must have professional qualifications and pass NISM certification.

**Investment Restrictions:** Include leverage limits (2x NAV for Category III) and concentration caps.

**Accredited Investors:** Eligible for relaxed investment limits and specialized schemes.

**Custodians:** Mandatory for Category III AIFs to safeguard assets.

**Private Placement Memorandum (PPM):** Outlines fund terms, risks, and objectives.

**Valuation Norms:** SEBI mandates periodic valuation by independent valuers.

**Investor Reporting:** Periodic disclosures on performance, fees, and risks.

**Fund Governance:** Involves trustees, managers, and investment committees.

**Conflict of Interest:** Addressed through policies and disclosures.

**Fund Audits:** Mandatory to ensure financial and operational accuracy.

**Exit Strategies:** Include IPOs, sales, or mergers, governed by SEBI rules.

**Liquidation Period:** One-year period post-tenure for close-ended AIFs.

**In-Specie Distribution:** Allowed during liquidation, subject to SEBI approval.

**Foreign Investments:** Comply with FEMA and RBI regulations.

**Anti-Money Laundering (AML):** AIFs adhere to PMLA and KYC norms.

**FATCA and CRS:** AIFs report foreign investor details for tax compliance.

**Stewardship Code:** Mandates active engagement with investee companies.

**Fund Expenses:** Include setup, operational, and transaction costs, disclosed in PPM.

**Transparency:** SEBI mandates clear disclosures for investor protection.

**Due Diligence:** Conducted on sponsors, managers, and investments.

**Fund Structure:** Trust, LLP, or company impacts regulatory compliance.

**Regulatory Updates:** SEBI circulars (e.g., 2021, 2024) refine AIF rules.

**Investor Protection:** SEBI ensures fair treatment and grievance redressal.

**Leverage Limits:** Category III AIFs restricted to 2x NAV for risk control.

**Fund Monitoring:** Ongoing oversight of investments and compliance.

**Tax Compliance:** Aligns with ITA and SEBI regulations for reporting.

**Fund Closure:** Governed by SEBI rules for liquidation and distributions.

**Co-Investments:** Allowed with SEBI approval and disclosures.

**Risk Management:** Includes monitoring market, liquidity, and operational risks.

**Valuation Policies:** Ensure consistent and transparent asset valuation.

**Regulatory Filings:** PPM, CTR, and other reports submitted to SEBI.

**Investor Rights:** Include voting, redemption, and information rights.

**Fund Performance:** Reported against benchmarks like NIFTY 50.

**Global Exposure:** Subject to FEMA and RBI regulations for offshore investments.

**Accreditation Agency:** Recognized by SEBI to verify accredited investors.

**Grievance Redressal:** SEBI mandates mechanisms for resolving disputes.

**Investment Strategy:** Must align with SEBI regulations and fund objectives.

**Portfolio Management:** Optimized under regulatory oversight for returns.

**Risk Disclosure:** PPM details all material risks for transparency.

**Fund Documentation:** Includes PPM, trust deeds, and agreements.

**Investor Suitability:** Assessed to ensure alignment with risk and goals.

**Regulatory Oversight:** SEBI ensures compliance with AIF regulations.

**IMPORTANT NOTE :**

1. Attend **ALL** Questions.
2. For the questions you don't know the right answer – Try to eliminate the wrong answers and take a guess on the remaining answers.
3. DO NOT MEMORISE the questions & answers. It's not the right way to prepare for any NISM exam. Good understanding of Concepts is essential.

July 2025

*All the Best ☺*

**MODELEXAM**

**Online Mock tests for NISM, IIBF, IRDA & FP Exams**

94, 1st Floor, TPK Road, Andalpuram, Madurai – 625 003.

Email: [akshayatraining@gmail.com](mailto:akshayatraining@gmail.com)

WhatsApp only - 98949 49987