Study Notes for

NISM-Series-XXI-B: Portfolio Managers Certification Examination

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Examination Details

Multiple Choice Questions	
[90 questions of 1 mark each]	
	90*1 = 90 marks
6 Case-based Questions [6	
cases (each case with 5	6*5*2 = 60 marks
questions of 2 mark each)]	
Total	150 marks
Pass Score	60% (90 marks)
Duration	3 Hours
	25 % of marks assigned
Negative marks	to the question

Weightage		
Units	Name of Units	Marks
1	Investment Landscape	3
2	Introduction to Securities Markets	2
3	Investing in Stocks	5
4	Investing in Fixed Income Securities	5
5	Derivatives	5
6	Mutual Funds	5
7	Role of Portfolio Managers	10
8	Operational Aspects of Portfolio Managers	10
9	Portfolio Management Process	10
10	Taxation	5
11	Regulatory, Governance and Ethical Aspects of Portfolio Managers	10
12	Introduction to Indices	5
13	Concept of informational Efficiency	5
14	Behavioural Finance	5
15	Introduction to Modern Portfolio Theory	5
16	Introduction to Capital Market Theory	5
17	Risk	10
18	Equity Portfolio Management Strategies	15
19	Fixed Income Portfolio Management Strategies	15
20	Performance Measurement and Evaluation of Portfolio Managers	10
21	Portfolio Rebalancing	5
	Total Marks	150

NISM-Series-XXI-B: Portfolio Managers Certification Examination

CHAPTER 1: INVESTMENTS

- 1. Investment Definition: Commitment of savings for future returns.
- 2. Saving vs. Investment: Saving is income minus expenditure; investment deploys savings.
- 3. **Investment vs. Speculation**: Investment uses value analysis; speculation involves risk without research.
- 4. Investment Objectives: Include capital preservation, capital appreciation, current income, tax saving.
- 5. Capital Preservation: Minimizes principal loss, ideal for risk-averse investors.
- 6. **Capital Appreciation**: Targets portfolio growth, suits long-term risk-tolerant investors.
- 7. **Current Income**: Seeks regular dividends/interest, often for retirees.
- 8. **Tax Saving**: Investments offering tax deductions/rebates.
- 9. Required Rate of Return: Combines real risk-free rate, inflation compensation, risk premium.
- 10. Real Risk-Free Rate: Compensation for delaying consumption, tied to economic growth.
- 11. Nominal Risk-Free Rate: Real rate plus expected inflation.
- 12. Risk Premium: Extra return for uncertainty in cash flows.
- 13. Risk Definition: Variability in actual vs. expected returns.
- 14. Business Risk: Volatility from operational factors, e.g., sales fluctuations.
- 15. Financial Risk: Increased volatility from debt financing.
- 16. Liquidity Risk: Uncertainty in converting assets to cash at fair value.
- 17. Exchange Rate Risk: Volatility from currency fluctuations.
- 18. Political Risk: Variability from changes in political/economic environment.
- 19. **Geopolitical Risk**: Risks from wars, terrorism, or global tensions.
- 20. **Regulatory Risk**: Uncertainty from regulatory changes affecting costs.
- 21. Risk-Return Relationship: Higher risk demands higher returns.
- 22. Financial Assets: Claims on future cash flows, e.g., stocks, bonds.
- 23. Real Assets: Include real estate, gold, commodities; less liquid.
- 24. Equity Shares: Represent ownership with profit/voting rights.
- 25. **Equity Benefits**: Offer **time diversification**, reducing long-term risk.
- 26. **Fixed Income Securities**: Promise periodic cash flows, e.g., bonds.
- 27. Government Securities: Treasury bills (short-term), bonds (long-term), low risk.
- 28. Corporate Debt: Carries default risk, reflected in credit spread.
- 29. Investment Grade Bonds: Rated BBB or above, lower default risk.
- 30. High Yield Bonds: Below BBB, higher risk (junk bonds).
- 31. Money Market Securities: Short-term (≤1 year), e.g., T-bills, commercial papers.
- 32. Capital Market Securities: Long-term (>1 year), e.g., stocks, bonds.
- 33. **Commodities**: **Soft** (perishable, e.g., wheat) and **hard** (mined, e.g., gold).
- 34. Soft Commodities: High volatility, low correlation with stocks/bonds.
- 35. Hard Commodities: Gold as a safe haven, valued for appreciation.
- 36. **Real Estate**: Offers diversification, **inflation hedging**, rental income.

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- 37. Structured Products: Customized investments using derivatives.
- 38. **Distressed Securities**: Securities of troubled companies, require valuation expertise.
- 39. **Art Investments**: Illiquid, low correlation, need specialized knowledge.
- 40. **Investment Channels**: Direct, SEBI-registered advisers, or managed portfolios (mutual funds, AIFs, PMS).

CHAPTER 2: INTRODUCTION TO SECURITIES MARKETS

- 1. **Securities Market**: Facilitates capital raising, risk transfer, trade.
- 2. **Primary Market**: Issuers sell securities directly via prospectus.
- 3. Secondary Market: Trading of issued securities, enhances liquidity.
- 4. Market Functions: Capital formation, price discovery, liquidity provision.
- 5. **Public Issue**: Securities offered to public in primary market.
- 6. **Private Placement**: Securities sold to select investors, often institutions.
- 7. Rights Issue: Additional shares offered to existing shareholders.
- 8. Market Participants: Issuers, investors, intermediaries, regulators.
- 9. **Issuers**: Companies/governments raising funds via securities.
- 10. **Investors**: Individuals/institutions seeking returns.
- 11. Intermediaries: Brokers, depositories, market makers.
- 12. **Regulators**: SEBI ensures market integrity, investor protection.
- 13. Market Makers: Provide liquidity with bid/ask quotes.
- 14. Brokers: Facilitate trades for commissions.
- 15. **Depositories**: Hold securities electronically, e.g., NSDL, CDSL.
- 16. **Custodians**: Manage securities for institutional investors.
- 17. Stock Exchanges: Platforms like BSE, NSE for trading.
- 18. Clearing Corporations: Ensure trade settlement, reduce counterparty risk.
- 19. Retail Investors: Individuals investing smaller amounts.
- 20. **Institutional Investors**: Large entities like mutual funds, pension funds.
- 21. **FIIs/DIIs**: Foreign/domestic institutional investors impact markets.
- 22. Market Indices: Track performance, e.g., NIFTY 50, BSE Sensex.
- 23. Liquidity: Ease of trading without significant price impact.
- 24. **Price Discovery**: Determines security prices via supply/demand.
- 25. Market Efficiency: Degree to which prices reflect information.
- 26. Primary Market Process: Involves underwriting, book building, allotment.
- Secondary Market Trading: Via exchanges or OTC.
- 28. **Dematerialization**: Converts physical securities to electronic form.
- 29. **SEBI Role**: Regulates markets, enforces compliance.
- 30. Market Segments: Equity, debt, derivatives, commodities.
- 31. Trading Mechanisms: Order-driven (matching orders) or quote-driven.
- 32. Margin Trading: Borrowing to buy securities, increases leverage.
- 33. **Short Selling**: Selling borrowed securities, expecting price drops.
- 34. Circuit Breakers: Halt trading to curb volatility.
- 35. IPO Process: Involves due diligence, prospectus, SEBI approval.
- 36. Book Building: Price discovery via investor bids in IPOs.
- 37. Green Shoe Option: Stabilizes post-IPO prices with additional shares.
- 38. Market Transparency: Ensured via real-time trade disclosures.
- 39. Investor Protection: SEBI's measures include SCORES platform.
- 40. Global Market Linkages: Indian markets influenced by global events.

CHAPTER 3: INVESTING IN STOCKS

- 1. **Equity Investment**: Ownership with dividends, capital gains potential.
- 2. Risk Diversification: Achieved via varied equity holdings.
- 3. Systematic Risk: Market-wide, non-diversifiable, affects all stocks.
- 4. **Unsystematic Risk**: Company-specific, reduced by diversification.
- 5. Equity Market Risks: Market, sector, company-specific risks.
- 6. **Equity Research**: Analyzes financials, industry, market conditions.
- 7. Fundamental Analysis: Evaluates intrinsic value using ratios.
- 8. **Technical Analysis**: Predicts price movements via patterns.
- 9. **Top-Down Approach**: Analyzes macroeconomy, industry, company.
- 10. **Bottom-Up Approach**: Focuses on company fundamentals.
- 11. Stock Selection: Based on P/E, P/B, dividend yield.
- 12. **Corporate Governance**: Ensures management accountability.
- 13. Market Capitalization: Classifies stocks as large-cap, mid-cap, small-cap.
- 14. Large-Cap Stocks: Stable, less volatile, e.g., Reliance Industries.
- 15. Small-Cap Stocks: Higher growth, higher risk.
- 16. Value Investing: Buys undervalued stocks based on intrinsic value.
- 17. **Growth Investing**: Targets high-growth companies.
- 18. Dividend Yield: Annual dividend divided by stock price.
- 19. **P/E Ratio**: Price per share divided by earnings per share.
- 20. Beta: Measures stock volatility relative to market.
- 21. Equity Portfolio: Balances risk and return via stock selection.
- 22. Stock Exchanges: BSE, NSE facilitate equity trading.
- 23. Liquidity Risk: Difficulty selling stocks without price impact.
- 24. **Volatility**: Price fluctuations, higher for small-caps.
- 25. Market Sentiment: Influences prices beyond fundamentals.
- 26. Technical Indicators: Moving averages, RSI, MACD.
- 27. Chart Patterns: Head and shoulders, double tops/bottoms.
- 28. Efficient Market Hypothesis: Prices reflect all information.
- 29. Board of Directors: Ensures governance standards.
- 30. Shareholder Rights: Voting, dividends, information access.
- 31. SEBI Regulations: Enforce transparency, prevent insider trading.
- 32. Stock Splits: Increase shares, reduce price, improve liquidity.
- 33. Bonus Shares: Free additional shares to shareholders.
- 34. **Buyback**: Company repurchases shares, signals undervaluation.
- 35. Portfolio Diversification: Reduces unsystematic risk.
- 36. Risk-Return Tradeoff: Higher risk for higher returns.
- 37. **Sector Analysis**: Evaluates industry trends for stock picks.
- 38. Earnings Reports: Key for assessing company performance.
- 39. Insider Trading: Illegal use of non-public information.
- 40. Market Trends: Bull (rising) or bear (falling) markets.

CHAPTER 4: INVESTING IN FIXED INCOME SECURITIES

- 1. **Fixed Income Securities**: Promise periodic cash flows, e.g., bonds.
- 2. Bond Characteristics: Include coupon rate, maturity, par value.
- 3. Coupon Rate: Annual interest as percentage of par value.
- 4. Maturity: Time until principal repayment.
- 5. Par Value: Face value repaid at maturity.
- 6. Bond Safety: Determined by issuer creditworthiness, rated by CRISIL.
- 7. Investment Grade: Bonds rated BBB or above, low default risk.
- 8. High Yield Bonds: Below BBB, higher risk/return.
- 9. **Bond Valuation**: Present value of future cash flows at yield.
- 10. Yield to Maturity (YTM): Total return if held to maturity.
- 11. Current Yield: Annual coupon divided by bond price.
- 12. **Price-Yield Relationship**: Inverse; prices fall as yields rise.
- 13. Interest Rate Risk: Bond prices sensitive to rate changes.
- 14. **Duration**: Measures price sensitivity to yield changes.
- 15. Macaulay Duration: Weighted average time to cash flows.
- 16. **Modified Duration**: Percentage price change per yield change.
- 17. Convexity: Adjusts duration for non-linear price-yield curve.
- 18. Government Securities: T-bills (<1 year), bonds (≥1 year), low risk.
- 19. Corporate Bonds: Higher yields due to default risk.
- 20. Credit Spread: Yield difference over government bonds.
- 21. Day Count Convention: Determines accrued interest, e.g., 30/360.
- 22. Money Market Convention: Uses actual/365 for T-bills.
- 23. Callable Bonds: Issuer can redeem early, affects yields.
- 24. Putable Bonds: Investor can sell back, reduces risk.
- 25. **Zero-Coupon Bonds**: No coupons, sold at discount.
- 26. Bond Ratings: CRISIL AAA (highest) to D (default).
- 27. Default Risk: Probability of issuer payment failure.
- 28. **Reinvestment Risk**: Reinvesting coupons at lower rates.
- 29. Liquidity Risk: Difficulty selling bonds without price impact.
- 30. Bond Market: Primary (new issues) and secondary (trading).
- 31. Yield Curve: Plots yields against maturities.
- 32. Flat Yield Curve: Similar yields across maturities.
- 33. **Inverted Yield Curve**: Short-term yields higher, signals recession.
- 34. **Bond Portfolio**: Balances risk and return via bond selection.
- 35. **Duration Matching**: Aligns duration with investment horizon.
- 36. Immunization: Protects portfolio from rate changes.
- 37. **Bond Pricing**: Discounts cash flows to present value.
- 38. Credit Analysis: Assesses issuer's debt repayment ability.
- 39. SEBI Regulations: Ensure bond market transparency.
- 40. Global Bonds: Subject to currency, geopolitical risks.

CHAPTER 5: DERIVATIVES

- 1. **Derivatives Definition**: Contracts deriving value from underlying assets.
- 2. Types of Derivatives: Futures, options, forwards, swaps.
- 3. **Futures**: Standardized contracts for future buy/sell.
- 4. **Options**: Right, not obligation, to buy/sell at set price.
- 5. Forwards: Non-standardized, traded OTC.
- 6. **Swaps**: Exchange cash flows, e.g., interest rate swaps.
- 7. **Derivative Markets: Exchange-traded** (standardized), **OTC** (customized).
- 8. Purpose of Derivatives: Hedging, speculation, arbitrage.
- 9. **Hedging**: Offsets potential losses with derivatives.
- 10. **Speculation**: Profits from price movements.
- 11. Arbitrage: Exploits price differences across markets.
- 12. **Commodity Futures**: Based on assets like gold, oil.
- 13. Currency Futures: Based on exchange rates, e.g., USD/INR.
- 14. Options Types: Call (buy), put (sell) options.
- 15. **Strike Price**: Price at which option is exercised.
- 16. Premium: Cost of purchasing an option.
- 17. Margin Requirements: Deposits to cover futures losses.
- 18. SPAN Margin: Standard Portfolio Analysis of Risk for margins.
- 19. Derivative Risks: Market, credit, liquidity risks.
- 20. Leverage: Amplifies gains/losses in derivatives.
- 21. Black-Scholes Model: Prices options based on volatility, time.
- 22. **Delta**: Option price sensitivity to underlying price.
- 23. Gamma: Rate of change in delta.
- 24. **Theta**: Option price decay over time.
- 25. Vega: Sensitivity to volatility changes.
- 26. Rho: Sensitivity to interest rate changes.
- 27. Derivatives in PMS: Used for hedging, return enhancement.
- 28. Exchange-Traded Derivatives: Traded on BSE, NSE, highly liquid.
- 29. OTC Derivatives: Customized, higher counterparty risk.
- 30. Mark-to-Market: Daily settlement of derivative gains/losses.
- 31. Hedging Strategies: Use options/futures to protect value.
- 32. Arbitrage Opportunities: Exploit derivative price inefficiencies.
- 33. **Commodity Derivatives**: Regulated by SEBI, traded on MCX, NCDEX.
- 34. Currency Options: Hedge forex exposure.
- 35. Derivative Regulation: SEBI ensures transparency, risk management.
- 36. Volatility Impact: Higher volatility increases premiums.
- 37. Contract Specifications: Define underlying, expiry, lot size.
- 38. Settlement Types: Cash or physical delivery.
- 39. **Risk Management**: Uses derivatives to mitigate risks.
- 40. Portfolio Applications: Enhance returns, protect against losses.

CHAPTER 6: MUTUAL FUND

- 1. Mutual Fund Definition: Pools money for diversified investments.
- 2. Role of Mutual Funds: Provide professional management, diversification.
- 3. **Benefits**: Diversification, low costs, regulatory protection.
- 4. Legal Structure: Trust with sponsor, trustees, AMC, custodian.
- 5. **Sponsor**: Establishes fund, appoints trustees.
- 6. **Trustees**: Oversee AMC, ensure investor protection.
- 7. AMC: Manages investments, earns fees.
- 8. Custodian: Holds securities, ensures safekeeping.
- 9. Mutual Fund Types: Equity, debt, hybrid, solution-oriented.
- 10. **Equity Funds**: Invest in stocks, high risk/return.
- 11. Debt Funds: Invest in bonds, lower risk, steady income.
- 12. **Hybrid Funds**: Combine equity and debt.
- 13. Solution-Oriented Funds: Target goals like retirement, education.
- 14. Open-Ended Funds: Allow entry/exit anytime, liquid.
- 15. Close-Ended Funds: Fixed tenure, traded on exchanges.
- 16. NAV: Net Asset Value, fund's per-unit market value.
- 17. NAV Calculation: (Assets Liabilities) / Units.
- 18. **Total Expense Ratio (TER)**: Annual fees as percentage of AUM.
- 19. Pricing of Units: Based on NAV, adjusted for loads.
- 20. Entry Load: Abolished by SEBI.
- 21. Exit Load: Fee for early redemption.
- 22. **Fact Sheet**: Summarizes scheme performance, portfolio.
- 23. **SEBI Regulations**: Govern funds for transparency.
- 24. **SID**: Scheme Information Document, details objectives, risks.
- 25. SAI: Statement of Additional Information, AMC details.
- 26. KIM: Key Information Memorandum, summarizes SID.
- 27. **Performance Measures**: Absolute, annualized returns.
- 28. Risk-Adjusted Return: Evaluates returns relative to risk.
- 29. Sharpe Ratio: Excess return per unit of risk.
- 30. **Treynor Ratio**: Excess return per unit of systematic risk.
- 31. Jensen's Alpha: Excess return over CAPM-expected return.
- 32. Benchmarking: Compares fund to index.
- 33. **Rolling Returns**: Average returns over multiple periods.
- 34. Portfolio Turnover: Frequency of asset replacement.
- 35. Investor Process: Involves KYC, application, investment.
- 36. **SIP**: Systematic Investment Plan, regular investments.
- 37. **SWP**: Systematic Withdrawal Plan, regular income.
- 38. STP: Systematic Transfer Plan, moves funds between schemes.
- 39. Regulatory Oversight: SEBI ensures compliance.
- 40. Mutual Fund Benefits: Professional management, low entry barriers.

CHAPTER 7: ROLE OF PORTFOLIO MANAGERS

- 1. Portfolio Manager Definition: Manages client securities/funds.
- 2. Discretionary PMS: Manager makes independent decisions.
- 3. Non-Discretionary PMS: Follows client instructions.
- 4. **PMS Agreement**: Defines rights, liabilities, obligations.
- 5. SEBI Regulation: Governs PMS under 2020 regulations.
- 6. Minimum Investment: Rs.50 lakhs for PMS accounts.
- 7. **Fee Structure**: Fixed, performance-based, or hybrid.
- 8. Principal Officer: Oversees investment decisions, operations.
- 9. **Registration Requirements**: Capital adequacy, experience, infrastructure.
- 10. Net Worth Requirement: Rs.5 crore for portfolio managers.
- 11. PMS Responsibilities: Due diligence, transparency, protection.
- 12. Client Segregation: Separate accounts for each client.
- 13. Investment Objectives: Align with client risk, goals.
- 14. Risk Profiling: Assesses client's risk appetite, capacity.
- 15. Portfolio Administration: Record-keeping, reporting, compliance.
- 16. Investment Approach: Defines permissible securities, strategies.
- 17. **SEBI Compliance**: Adherence to regulations, audits.
- 18. Client Reporting: Periodic portfolio performance updates.
- 19. **Transparency**: Disclose fees, risks, conflicts.
- 20. Ethical Standards: Act in clients' best interests.
- 21. Prohibited Activities: Borrowing, speculative trading.
- 22. Custodian Role: Holds client securities, ensures safekeeping.
- 23. PMS vs. Mutual Funds: PMS offers customization, higher minimums.
- 24. PMS vs. AIF: PMS for individuals, AIF for pooled funds.
- 25. **Due Diligence**: Ensures client suitability, compliance.
- 26. Investor Charter: Outlines PMS services, rights.
- 27. Portfolio Diversification: Reduces unsystematic risk.
- 28. Risk Management: Aligns investments with risk tolerance.
- 29. Performance Reporting: Includes returns, benchmarks.
- 30. Client Onboarding: KYC, agreement, risk profiling.
- 31. SEBI Oversight: Ensures investor protection.
- 32. Code of Conduct: Ethical guidelines for managers.
- 33. Discretionary Authority: Independent decision-making.
- 34. Non-Discretionary Limits: Requires client approval.
- 35. Portfolio Customization: Tailored to client needs.
- 36. Regulatory Updates: Compliance with SEBI changes.
- 37. Client Communication: Regular portfolio updates.
- 38. Risk Disclosure: Inform clients of investment risks.
- 39. Fee Transparency: Clear disclosure of charges.
- 40. Audit Requirements: Annual audit of performance, compliance.

CHAPTER 8: OPERATIONAL ASPECTS OF PORTFOLIO MANAGERS

- 1. Eligible Investors: Individuals, HUFs, companies, NRIs.
- 2. Minimum Investment: Rs.50 lakhs per SEBI regulations.
- 3. **Disclosures to Clients**: Fees, risks, performance history.
- 4. **Client Onboarding**: KYC, risk profiling, agreement signing.
- 5. PMS Agreement: Specifies terms, fees, objectives.
- 6. **Direct Onboarding**: Clients invest without distributors.
- 7. **Distributor Role**: Facilitates client acquisition, earns commissions.
- 8. Liability in Default: PMS liable for negligence, misconduct.
- Grievance Redressal: SCORES platform for complaints.
- 10. **Regulatory Disclosures**: Periodic SEBI reports on performance, AUM.
- 11. Fee Structure: Fixed, performance-based, or hybrid.
- 12. Exit Load: Charged for early withdrawal.
- 13. Transaction Costs: Brokerage, taxes, custodial fees.
- 14. Custodian Services: Mandatory for securities safekeeping.
- 15. Client Reporting: Monthly/quarterly portfolio statements.
- 16. Risk Disclosure: Highlight market, liquidity, credit risks.
- 17. KYC Compliance: Mandatory for AML adherence.
- 18. SEBI Regulations: Govern onboarding, operations.
- 19. Digital Onboarding: Enhances ease, transparency.
- 20. Portfolio Segregation: Separate client accounts.
- 21. Audit Requirements: Annual performance, compliance audits.
- 22. Investor Charter: Details services, client rights.
- 23. Transparency: Disclose fees, conflicts, risks.
- 24. Client Suitability: Align investments with risk, goals.
- 25. **Performance Reporting**: Net/gross returns, benchmarks.
- 26. Tax Implications: Disclose tax liabilities on gains.
- 27. Regulatory Updates: Compliance with SEBI circulars.
- 28. Client Communication: Updates via email, portals.
- 29. Portfolio Monitoring: Tracks performance, risks.
- 30. **Default Liability**: PMS accountable for operational failures.
- 31. SCORES Platform: SEBI's grievance redressal system.
- 32. Fee Transparency: Clear breakdown of charges.
- 33. Risk Management: Aligns with client risk tolerance.
- 34. Custodial Agreements: Define custodian responsibilities.
- 35. **SEBI Inspections**: Ensure regulatory compliance.
- 36. Client Exit Process: Includes exit load, liquidation.
- 37. **Portfolio Valuation**: Daily/periodic asset valuation.
- 38. Compliance Officer: Oversees regulatory adherence.
- 39. Distributor Oversight: APMI monitors distributors.
- 40. Operational Efficiency: Streamlined client servicing.

CHAPTER 9: PORTFOLIO MANAGEMENT PROCESS

- 1. Asset Allocation: Balances risk and return.
- 2. **Correlation**: Lower correlation enhances diversification.
- 3. Portfolio Management Steps: Planning, execution, feedback.
- 4. **Planning Phase**: Risk profiling, defining objectives.
- 5. Investment Policy Statement (IPS): Outlines objectives, constraints.
- 6. **Risk Profiling**: Assesses risk appetite, capacity.
- 7. Investment Objectives: Preservation, growth, income, tax saving.
- 8. Constraints: Liquidity, time horizon, taxes, legal.
- 9. **Execution Phase**: Portfolio construction, allocation.
- 10. Feedback Phase: Monitoring, rebalancing, evaluation.
- 11. Strategic Asset Allocation: Long-term target weights.
- 12. Tactical Asset Allocation: Short-term market adjustments.
- 13. Rebalancing: Restores target allocations.
- 14. Market Conditions: Drive rebalancing needs.
- 15. Risk Exposure: Rebalancing maintains risk levels.
- 16. Diversification Benefits: Reduced by allocation drift.
- 17. **Client Circumstances**: Changes trigger rebalancing.
- 18. **IPS Components**: Objectives, constraints, rebalancing policy.
- 19. Correlation Analysis: Guides diversification.
- 20. Portfolio Construction: Aligns with IPS, risk profile.
- 21. Active Management: Outperforms benchmarks via decisions.
- 22. Passive Management: Tracks benchmarks, low costs.
- 23. Rebalancing Triggers: Market movements, client changes.
- 24. **Asset Classes**: Equities, bonds, real estate, commodities.
- 25. Risk-Return Optimization: Balances expected returns, risk.
- 26. Portfolio Monitoring: Tracks performance, IPS alignment.
- 27. **Tactical Adjustments**: Exploit market opportunities.
- 28. **Strategic vs. Tactical**: Strategic (long-term), tactical (short-term).
- 29. Rebalancing Frequency: Periodic or threshold-based.
- 30. Threshold Rebalancing: Uses deviation limits.
- 31. Time-Based Rebalancing: Fixed intervals, e.g., quarterly.
- 32. **Portfolio Drift**: Deviation from target allocations.
- 33. **Risk Management**: Rebalancing maintains risk levels.
- 34. Client Communication: Updates on portfolio changes.
- 35. Tax Considerations: Rebalancing may trigger taxes.
- 36. Transaction Costs: Impact rebalancing decisions.
- 37. **Liquidity Needs**: Influence allocation, rebalancing.
- 38. Performance Evaluation: Compares to benchmarks, goals.
- 39. SEBI Compliance: Ensures regulatory alignment.
- 40. Portfolio Optimization: Uses MPT for risk-return efficiency.

CHAPTER 10: TAXATION

- 1. **Investor Taxation**: Varies by income, residency, asset type.
- 2. Resident Taxation: Taxed on global income.
- 3. Non-Resident Taxation: Taxed on India-sourced income.
- 4. Capital Gains: Taxed on asset sale profits.
- Short-Term Capital Gains (STCG): ≤1 year (equities), ≤3 years (others).
- 6. Long-Term Capital Gains (LTCG): >1 year (equities), >3 years (others).
- 7. **Equity STCG**: Taxed at 15% for listed securities.
- 8. Equity LTCG: 10% above Rs.1 lakh exemption.
- 9. Debt STCG: Taxed at slab rates.
- 10. **Debt LTCG**: 20% with indexation.
- 11. **Indexation**: Adjusts cost for inflation, reduces gains.
- 12. **Dividend Income**: Taxed at slab rates post-2020.
- 13. Interest Income: Taxed at slab rates, e.g., bond interest.
- 14. Section 9A: Governs offshore fund taxation.
- 15. Safe Harbour Rules: Provide tax certainty for offshore funds.
- 16. Business Income: Taxed differently from capital gains.
- 17. **Tax Deductions**: Available for ELSS, other investments.
- 18. **Tax Rebates**: Reduce liability, e.g., Section 80C.
- 19. Advance Tax: Payable if liability > Rs.10,000.
- 20. TDS: Deducted on dividends, interest.
- 21. Capital Loss: Offsets gains, carried forward 8 years.
- 22. Short-Term Loss: Offsets STCG, LTCG.
- 23. Long-Term Loss: Offsets only LTCG.
- 24. **Tax Planning**: Aligns investments with tax benefits.
- 25. Mutual Fund Taxation: Varies by equity/debt, holding period.
- 26. **SIP Taxation**: Each installment treated separately.
- 27. **Dividend Distribution Tax (DDT)**: Abolished, dividends taxable.
- 28. Non-Resident PMS: Subject to withholding tax.
- 29. Tax Treaties: Reduce double taxation for NRIs.
- 30. Section 9A Eligibility: Requires non-resident fund, external management.
- 31. **Tax Reporting**: PMS provides tax statements.
- 32. Indexation Benefit: Applies to debt, real estate.
- 33. **STT**: Securities Transaction Tax on equity trades.
- 34. Tax on Derivatives: Treated as business income.
- 35. **PMS Taxation**: Gains taxed per asset type, period.
- 36. Wealth Tax: Abolished, replaced by surcharge.
- 37. **Tax Compliance**: PMS ensures TDS, advance tax.
- 38. Capital Gains Exemption: For reinvestment in specified assets.
- 39. Tax Audit: Required for high-value portfolios.
- 40. Investor Awareness: PMS educates on tax implications.

CHAPTER 11: REGULATORY, GOVERNANCE AND ETHICAL ASPECTS OF PORTFOLIO MANAGERS

- 1. PMLA 2002: Prevents money laundering, mandates KYC.
- 2. **SEBI Insider Trading Regulations**: Prohibit trading on non-public info.
- 3. **SEBI Fraudulent Practices Regulations**: Prevent market manipulation.
- 4. SEBI Portfolio Managers Regulations: Govern PMS operations.
- 5. PMLA Obligations: Report suspicious transactions.
- 6. **Insider Trading Definition**: Trading on material non-public info.
- 7. **Fraudulent Practices**: Include manipulation, misleading disclosures.
- 8. **PMS Registration**: Requires SEBI approval, capital adequacy.
- 9. Minimum Net Worth: Rs.5 crore for portfolio managers.
- 10. **Client Agreement**: Defines rights, obligations, fees.
- 11. Code of Conduct: Act in client's best interest.
- 12. **Transparency**: Disclose fees, risks, conflicts.
- 13. Investor Charter: Outlines services, rights, complaints.
- 14. **Due Diligence**: Ensures client suitability, compliance.
- 15. **KYC Norms**: Mandatory for AML compliance.
- 16. Audit Requirements: Annual performance, compliance audits.
- 17. **SEBI Oversight**: Monitors PMS for investor protection.
- 18. Client Reporting: Periodic portfolio updates.
- 19. Fee Disclosure: Clear breakdown of charges.
- 20. Risk Disclosure: Highlight market, credit risks.
- 21. Ethical Standards: Integrity, avoid conflicts.
- 22. **Prohibited Activities**: Borrowing, speculative trading.
- 23. Grievance Redressal: SCORES platform for complaints.
- 24. Regulatory Updates: Compliance with SEBI circulars.
- 25. Client Segregation: Separate client accounts.
- 26. Custodian Role: Ensures securities safekeeping.
- 27. PMS vs. Mutual Funds: PMS offers customization.
- 28. PMS vs. AIF: PMS for individuals, AIF for pooled funds.
- 29. Performance Reporting: Net/gross returns, benchmarks.
- 30. **Compliance Officer**: Oversees regulatory adherence.
- 31. Digital Onboarding: Enhances ease, transparency.
- 32. SEBI Inspections: Ensure compliance, audits.
- Investor Protection: SEBI measures include SCORES.
- 34. **Conflict of Interest**: Must be disclosed, managed.
- 35. Portfolio Valuation: Daily/periodic valuation.
- 36. Tax Compliance: Ensures TDS, advance tax adherence.
- 37. **Client Communication**: Regular updates via email/portals.
- 38. Regulatory Sandbox: Tests innovative products.
- 39. Best Practices: Transparency, client-centric approach.
- 40. APMI Role: Oversees PMS distributors.

CHAPTER 12: INTRODUCTION TO INDICES

- 1. **Index Definition**: Tracks performance of securities basket.
- 2. **Uses of Indices**: Benchmarking, market tracking, investments.
- 3. Index Methodologies: Price-weighted, market-cap weighted, free-float.
- 4. Price-Weighted Index: Sum of stock prices divided by divisor.
- 5. Market-Cap Weighted Index: Based on market capitalization.
- 6. Free-Float Methodology: Excludes locked-in shares.
- 7. Index Divisor: Adjusts for splits, dividends.
- 8. NIFTY 50: Tracks 50 large-cap stocks, free-float.
- 9. **BSE Sensex**: Tracks 30 stocks, free-float since 2003.
- 10. NIFTY Next 50: Companies ranked 51-100.
- 11. NIFTY 100: Combines NIFTY 50, Next 50.
- 12. **NIFTY 500**: Top 500 companies by market cap.
- 13. NIFTY Midcap 150: Companies ranked 101-250.
- 14. Global Indices: S&P Global BMI, MSCI World, FTSE.
- 15. **Bond Indices**: Track fixed income, e.g., FTSE-SBI Indian Bond.
- 16. Composite Indices: Combine stocks, bonds.
- 17. Index Constituents: Selected by liquidity, market cap.
- 18. Liquidity Measure: Impact cost, trading volume, trades.
- 19. Index Rebalancing: Adjusts constituents, weights.
- 20. Free Float: Excludes promoter, government holdings.
- 21. Market Representation: NIFTY 500 covers 96.1% NSE market cap.
- 22. Benchmark Role: Measures portfolio performance.
- 23. Index Funds: Passively track indices, low cost.
- 24. **ETFs**: Exchange-traded funds tracking indices.
- 25. Index Calculation: Daily updates based on prices.
- 26. Impact Cost: Cost of executing trades.
- 27. Index Providers: NSE Indices, BSE, MSCI.
- 28. **Sector Indices**: Track industries, e.g., NIFTY Bank.
- 29. Thematic Indices: Focus on ESG, technology.
- 30. Index Volatility: Reflects market fluctuations.
- 31. Passive Investing: Replicates index, low costs.
- 32. Index Maintenance: Adjusts for corporate actions.
- 33. **Liquidity Score**: Weighted by trading value, days.
- 34. Investability: Determined by liquidity, weights.
- 35. Index Transparency: Public methodologies, constituents.
- 36. Global Market Linkages: Reflect global trends.
- 37. Index-Based Derivatives: Futures, options on indices.
- 38. **Rebalancing Frequency**: Quarterly, semi-annual, event-driven.
- 39. Index Performance: Used for PMS, mutual fund benchmarking.
- 40. Regulatory Oversight: SEBI ensures methodology transparency.

CHAPTER 13: CONCEPT OF INFORMATIONAL EFFICIENCY

- 1. Informational Efficiency: Prices reflect all information.
- 2. **Operational Efficiency**: Low costs, high liquidity.
- 3. Efficient Market Hypothesis (EMH): Prices reflect information.
- 4. Weak-Form Efficiency: Reflects historical price data.
- 5. **Semi-Strong Efficiency**: Reflects all public information.
- 6. **Strong-Form Efficiency**: Reflects public, private information.
- 7. Random Walk Theory: Price changes are random.
- 8. Market Anomalies: Deviations from EMH, e.g., January effect.
- 9. January Effect: Small-cap stocks rise in January.
- 10. Momentum Anomaly: Past gainers continue to rise.
- 11. Value Anomaly: Low P/E, P/B stocks outperform.
- 12. **EMH Tests**: Autocorrelation, event studies, insider trading.
- 13. Weak-Form Tests: Analyze price patterns, technical analysis.
- 14. **Semi-Strong Tests**: Study price reactions to announcements.
- 15. **Strong-Form Tests**: Examine insider trading profitability.
- 16. **Implications for Valuation**: Undervaluation rare in efficient markets.
- 17. Portfolio Management: Active strategies challenged in efficient markets.
- 18. **Passive Investing**: Preferred in efficient markets.
- 19. Active Investing: Exploits market inefficiencies.
- 20. Behavioral Finance: Explains anomalies via psychology.
- 21. Market Efficiency Impact: Affects stock selection, pricing.
- 22. Information Availability: Drives price adjustments.
- 23. Price Predictability: Limited in weak-form markets.
- 24. **Public Information**: Quickly incorporated in semi-strong markets.
- 25. **Insider Information**: Illegal, impacts strong-form efficiency.
- 26. Anomaly Examples: Size, weekend, earnings surprises.
- 27. Size Effect: Small-caps outperform large-caps.
- 28. Weekend Effect: Stocks differ on Mondays.
- 29. Earnings Surprises: Cause price jumps.
- 30. **EMH Criticism**: Behavioral biases challenge efficiency.
- 31. Market Bubbles: Suggest inefficiencies, driven by sentiment.
- 32. Portfolio Implications: Efficiency affects alpha generation.
- 33. **Technical Analysis**: Less effective in weak-form markets.
- 34. Fundamental Analysis: Challenged in semi-strong markets.
- 35. Insider Trading Laws: Enforce strong-form barriers.
- 36. Market Transparency: Enhances efficiency.
- 37. **SEBI Role**: Promotes efficiency via regulations.
- 38. **Anomaly Exploitation**: Active managers seek inefficiencies.
- 39. Efficient Market Benefits: Fair pricing, investor confidence.
- 40. Market Efficiency Levels: Vary across markets, assets.

CHAPTER 14: BEHAVIOURAL FINANCE

- 1. Behavioral Finance: Studies psychological influences on decisions.
- 2. Standard Finance: Assumes rational, utility-maximizing investors.
- 3. Behavioral vs. Standard: Accounts for irrational biases.
- 4. **Decision-Making**: Influenced by emotions, cognitive errors.
- 5. **Cognitive Biases**: Errors in reasoning, e.g., **overconfidence**.
- 6. **Emotional Biases**: Driven by feelings, e.g., **loss aversion**.
- 7. **Overconfidence Bias**: Overestimating knowledge, skills.
- 8. **Loss Aversion**: Fearing losses more than valuing gains.
- 9. **Anchoring Bias**: Relying on initial information.
- 10. Herding Bias: Following crowd, leading to bubbles.
- 11. Mental Accounting: Treating money differently by source/use.
- 12. Prospect Theory: Explains loss aversion, risk-seeking in losses.
- 13. Heuristics: Mental shortcuts causing biases.
- 14. **Confirmation Bias**: Seeking confirming information.
- 15. Availability Bias: Overweighting recent/vivid info.
- 16. Regret Aversion: Avoiding decisions to prevent regret.
- 17. **Framing Effect**: Decisions influenced by presentation.
- 18. Disposition Effect: Selling winners early, holding losers.
- 19. Fusion Investing: Combines behavioral, fundamental analysis.
- 20. Market Anomalies: Explained by behavioral biases.
- 21. **Momentum Anomaly**: Driven by herding, overreaction.
- 22. Value Anomaly: Linked to overreaction to bad news.
- 23. Behavioral Impact: Affects portfolio construction, risk.
- 24. **Investor Psychology**: Drives bubbles, crashes.
- 25. Overreaction: Exaggerated responses to new info.
- 26. **Underreaction**: Slow adjustment to new info.
- 27. Piotroski Score: Identifies strong value stocks.
- 28. Behavioral Strategies: Exploit biases for alpha.
- 29. Portfolio Management: Considers biases in risk profiling.
- 30. Risk Perception: Influenced by emotional, cognitive factors.
- 31. Market Sentiment: Driven by collective behavior.
- 32. Behavioral Finance Tools: Predict market movements.
- 33. **Investor Education**: Mitigates biases via awareness.
- 34. **SEBI Regulations**: Address behavioral-driven manipulations.
- 35. Herding Risks: Lead to volatility, bubbles.
- 36. Loss Aversion Impact: Encourages conservative choices.
- 37. Overconfidence Risks: Excessive trading, higher costs.
- 38. Behavioral Anomalies: Challenge EMH.
- 39. Client Communication: Addresses biases in discussions.
- 40. Portfolio Optimization: Uses behavioral insights.

CHAPTER 15: INTRODUCTION TO MODERN PORTFOLIO THEORY

- 1. Modern Portfolio Theory (MPT): Framework for optimal portfolios.
- 2. MPT Assumptions: Rational, risk-averse investors; efficient markets.
- 3. **Risk-Averse Investor**: Prefers lower risk for same return.
- 4. **Risk-Seeking Investor**: Accepts higher risk for returns.
- 5. **Risk-Neutral Investor**: Indifferent to risk, focuses on returns.
- 6. **Expected Return**: Weighted average of asset returns.
- 7. Portfolio Risk: Depends on risks, correlations.
- 8. Diversification: Reduces unsystematic risk.
- 9. **Correlation Coefficient**: Measures asset co-movement, -1 to +1.
- 10. **Covariance**: Quantifies joint return movements.
- 11. Efficient Frontier: Portfolios with max return for risk.
- 12. Portfolio Optimization: Selects best risk-return mix.
- 13. Expected Return Formula: Sum of weighted asset returns.
- 14. Portfolio Variance: Includes variances, covariances.
- 15. **Risk Reduction**: Achieved via low/negative correlations.
- 16. Markowitz Model: Basis of MPT, mean-variance optimization.
- 17. Risk Measurement: Uses standard deviation.
- 18. Portfolio Weights: Determine asset allocation.
- 19. Efficient Portfolio: Lies on efficient frontier.
- 20. Risk-Free Asset: Zero variance, e.g., government bonds.
- 21. Portfolio Construction: Balances risk, return, goals.
- 22. **Correlation Impact**: Lower correlation reduces risk.
- 23. Variance Calculation: Combines asset risks, correlations.
- 24. Optimization Constraints: Budget, risk tolerance, liquidity.
- 25. MPT Limitations: Assumes normal returns, constant correlations.
- 26. Risk-Return Tradeoff: Higher returns require higher risk.
- 27. **Portfolio Diversification**: Spreads investments across assets.
- 28. Efficient Frontier Graph: Plots risk vs. return.
- 29. **Asset Allocation**: Key driver of performance.
- 30. Covariance Calculation: Measures asset co-movement.
- 31. **Standard Deviation**: Measures total portfolio risk.
- 32. MPT Application: Used in PMS for construction.
- 33. Risk Aversion: Influences portfolio weights.
- 34. Expected Return Estimation: Based on historical data.
- 35. Portfolio Risk Formula: Includes weights, variances.
- 36. Diversifiable Risk: Unsystematic, reduced by diversification.
- 37. Non-Diversifiable Risk: Systematic, affects all assets.
- 38. MPT Tools: Used in Excel/Calc for optimization.
- 39. Client Risk Profile: Guides MPT-based construction.
- 40. Portfolio Selection: Chooses optimal frontier portfolio.

CHAPTER 16: INTRODUCTION TO CAPITAL MARKET THEORY

- 1. Capital Market Theory (CMT): Extends MPT with risk-free assets.
- 2. **CMT Assumptions**: Efficient markets, rational investors.
- 3. Capital Market Line (CML): Plots return vs. total risk.
- 4. Market Portfolio: All risky assets, market-cap weighted.
- 5. Risk-Free Asset: Zero variance, e.g., T-bills.
- 6. **CML Formula**: Combines risk-free rate, market return.
- 7. **Systematic Risk**: Non-diversifiable, measured by **beta**.
- 8. Non-Systematic Risk: Diversifiable, reduced by portfolio.
- Capital Asset Pricing Model (CAPM): Relates return to systematic risk.
- 10. Beta: Measures asset's market sensitivity.
- 11. Security Market Line (SML): Plots return vs. beta.
- 12. **CAPM Formula**: Return = risk-free rate + beta × market premium.
- 13. Market Risk Premium: Market return minus risk-free rate.
- 14. **Diversification**: Reduces non-systematic risk.
- 15. Market Portfolio Role: Benchmark for systematic risk.
- 16. CML vs. SML: CML uses total risk; SML uses beta.
- 17. Risk-Free Borrowing: Leverages portfolios for higher returns.
- 18. **CAPM Applications**: Asset pricing, portfolio evaluation.
- 19. Empirical Tests: Validate CAPM accuracy.
- 20. Multi-Factor Models: Extend CAPM with size, value factors.
- 21. Fama-French Model: Adds size, value to beta.
- 22. Arbitrage Pricing Theory (APT): Uses multiple risk factors.
- 23. Risk-Free Rate: Typically government bond yield.
- 24. **Beta Calculation**: Covariance with market / market variance.
- 25. **SML Application**: Evaluates over/under-valued securities.
- 26. Market Efficiency: Assumed in CMT, impacts pricing.
- 27. **Portfolio Optimization**: Uses CMT for risk-return.
- 28. Leverage Impact: Increases risk and return.
- 29. Risk Decomposition: Separates systematic, unsystematic risks.
- 30. **CAPM Limitations**: Assumes single-factor risk, constant beta.
- 31. Market Portfolio Composition: All investable assets.
- 32. Expected Return Estimation: Based on CAPM, historical data.
- Risk Premium Calculation: Market return minus risk-free.
- 34. **SML Slope**: Represents market risk premium.
- 35. Portfolio Beta: Weighted average of asset betas.
- 36. CMT in PMS: Guides allocation, evaluation.
- 37. **Risk-Free Asset Role**: Anchors CML, enables borrowing/lending.
- 38. Multi-Factor Models: Improve CAPM with additional factors.
- 39. CAPM Testing: Uses regression, market data.
- 40. Portfolio Risk Management: Balances risk, return via CMT.

CHAPTER 17: RISK

- 1. **Risk Definition**: Variability in actual vs. expected returns.
- 2. Risk Management Process: Identification, measurement, mitigation.
- 3. **Systematic Risk**: Market-wide, non-diversifiable.
- 4. Unsystematic Risk: Asset-specific, diversifiable.
- 5. **Business Risk**: Operational volatility, e.g., sales fluctuations.
- 6. Financial Risk: Due to debt financing.
- 7. **Liquidity Risk**: Difficulty selling assets at fair value.
- 8. Exchange Rate Risk: Currency fluctuation volatility.
- 9. **Political Risk**: Changes in political/economic environment.
- 10. Geopolitical Risk: Wars, terrorism affecting markets.
- 11. Regulatory Risk: Uncertainty from regulatory changes.
- 12. Credit Risk: Issuer default on debt payments.
- 13. Market Risk: Price volatility from market movements.
- 14. Interest Rate Risk: Impacts bond prices, portfolio value.
- 15. Risk Measurement: Uses standard deviation, beta, VaR.
- 16. Standard Deviation: Measures total risk.
- 17. Beta: Measures systematic risk vs. market.
- 18. Value at Risk (VaR): Estimates potential loss.
- 19. **Risk Management Tools**: Diversification, hedging, derivatives.
- 20. **Diversification**: Reduces unsystematic risk.
- 21. **Hedging**: Offsets losses with derivatives.
- 22. **Stop-Loss Orders**: Limit losses by selling at threshold.
- 23. **Risk Tolerance**: Investor's ability, willingness to bear risk.
- 24. **Risk Profiling**: Assesses risk appetite, capacity.
- 25. Risk-Return Tradeoff: Higher risk demands higher returns.
- 26. Portfolio Risk: Combines asset risks, correlations.
- 27. **Correlation Impact**: Lower correlation reduces risk.
- 28. Covariance: Measures asset return co-movement.
- 29. Risk Mitigation: Asset allocation, rebalancing.
- 30. Stress Testing: Evaluates portfolio under extreme scenarios.
- 31. **Scenario Analysis**: Assesses event impacts.
- 32. Risk Budgeting: Allocates risk across assets.
- 33. **Derivatives in Risk Management**: Hedge, speculate.
- 34. Liquidity Management: Ensures cash needs met.
- 35. Risk Monitoring: Tracks portfolio risks.
- 36. Regulatory Compliance: SEBI mandates risk practices.
- 37. Client Risk Profile: Guides portfolio construction.
- 38. Risk Reporting: Informs clients of exposures.
- 39. Volatility Impact: Higher volatility increases risk.
- 40. Risk-Adjusted Performance: Evaluates returns vs. risk.

CHAPTER 18: EQUITY PORTFOLIO MANAGEMENT STRATEGIES

- 1. Passive Management: Tracks benchmarks, minimizes decisions.
- 2. Active Management: Outperforms benchmarks via selection.
- 3. Passive Strategies: Index tracking, buy-and-hold.
- 4. Index Tracking: Replicates index, e.g., NIFTY 50 ETF.
- 5. Buy-and-Hold: Maintains initial portfolio.
- 6. Active Strategies: Stock selection, market timing.
- 7. Fundamental Law of Active Management: Performance depends on skill, breadth.
- 8. Information Ratio: Excess return per active risk.
- 9. **Active vs. Passive**: Active seeks **alpha**, passive minimizes costs.
- 10. **Smart Beta**: Combines passive indexing, factor strategies.
- 11. Factor-Based Portfolios: Target value, size, momentum.
- 12. Value Factor: Low P/E, P/B stocks.
- 13. Momentum Investing: Buys recent price gainers.
- 14. Size Factor: Small-cap stocks for higher returns.
- 15. Investment Styles: Growth, value, blend, core.
- 16. **Growth Investing**: High-growth companies, higher risk.
- 17. Value Investing: Undervalued stocks, lower volatility.
- 18. Core Strategy: Combines growth, value.
- 19. Socially Responsible Investing (SRI): Considers ESG criteria.
- 20. Core-Satellite Approach: Core tracks index, satellite seeks alpha.
- 21. Alpha-Beta Separation: Separates market return, excess return.
- 22. **Derivatives in Equity**: Hedge, enhance returns.
- 23. Put Options: Protect against price declines.
- 24. **Call Options**: Leverage upside potential.
- 25. Global Active Strategy: Invests across international markets.
- 26. **Sector Rotation**: Shifts based on sector performance.
- 27. **Stock Selection**: Uses fundamental, technical analysis.
- 28. Portfolio Diversification: Reduces unsystematic risk.
- 29. Risk Management: Uses derivatives, stop-loss.
- 30. **Performance Evaluation**: Compares to benchmarks, peers.
- 31. Active Risk: Deviation from benchmark returns.
- 32. Tracking Error: Portfolio deviation from index.
- 33. **Portfolio Turnover**: Frequency of asset replacement.
- 34. Market Timing: Adjusts based on forecasts.
- 35. **ESG Integration**: Incorporates environmental, social factors.
- 36. Smart Beta ETFs: Track factor-based indices.
- 37. Alpha Generation: Outperformance via active strategies.
- 38. Risk-Adjusted Returns: Sharpe, Treynor ratios.
- 39. Portfolio Construction: Aligns with client goals.
- 40. **SEBI Regulations**: Govern equity strategies, transparency.

CHAPTER 19: FIXED INCOME PORTFOLIO MANAGEMENT STRATEGIES

- 1. **Fixed Income Instruments**: Bonds, T-bills, corporate debt.
- 2. Passive Strategies: Track bond indices, e.g., buy-and-hold, indexing.
- 3. Active Strategies: Outperform bond benchmarks.
- 4. **Buy-and-Hold Strategy**: Holds bonds to maturity.
- 5. **Bond Indexing**: Replicates bond index, low cost.
- 6. Active Management: Interest rate anticipation, credit analysis.
- 7. Interest Rate Anticipation: Adjusts duration based on rate forecasts.
- 8. Credit Analysis: Evaluates issuer creditworthiness.
- 9. **Yield Spread Analysis**: Exploits yield differences.
- 10. Duration Matching: Aligns duration with horizon.
- 11. Immunization: Protects from rate changes.
- 12. Laddering: Staggered bond maturities.
- 13. Barbell Strategy: Short- and long-term bonds.
- 14. Bullet Strategy: Bonds at specific maturity.
- 15. **Global Fixed Income**: International bonds, currency risk.
- 16. Derivatives in Bonds: Hedge, enhance yields.
- 17. Interest Rate Swaps: Exchange fixed/floating rates.
- 18. **Credit Derivatives**: Hedge default risk, e.g., CDS.
- 19. Bond Valuation: Discounts cash flows at yield.
- 20. Yield to Maturity (YTM): Total return if held to maturity.
- 21. **Current Yield**: Coupon divided by bond price.
- 22. **Duration**: Price sensitivity to yield changes.
- 23. Modified Duration: Percentage price change per yield.
- 24. Convexity: Adjusts for non-linear price-yield.
- 25. Credit Spread: Yield difference due to default risk.
- 26. Bond Portfolio Risk: Interest rate, credit, liquidity risks.
- 27. Reinvestment Risk: Reinvesting coupons at lower rates.
- 28. Callable Bonds: Issuer redeems early, affects yields.
- 29. Putable Bonds: Investor sells back, reduces risk.
- 30. Zero-Coupon Bonds: No coupons, sold at discount.
- 31. Bond Ratings: CRISIL AAA to D.
- 32. Portfolio Diversification: Spreads risk across bonds.
- 33. Yield Curve Strategies: Exploit curve shape.
- 34. Active Bond Selection: Based on credit, yield, duration.
- 35. Passive Bond Selection: Tracks index.
- 36. Risk Management: Uses derivatives, duration matching.
- 37. Portfolio Rebalancing: Restores target allocations.
- 38. **SEBI Regulations**: Ensure transparency.
- 39. Global Bond Risks: Currency, geopolitical risks.
- 40. Performance Evaluation: Compares to bond indices.

CHAPTER 20: PERFORMANCE MEASUREMENT AND EVALUATION OF PORTFOLIO MANAGERS

- 1. **Performance Parameters**: Risk and return define success.
- 2. Rate of Return: Arithmetic, geometric, time-weighted.
- 3. Arithmetic Return: Simple average of periodic returns.
- 4. Geometric Return: Compounded return over periods.
- 5. Time-Weighted Return (TWRR): Eliminates cash flow effects.
- 6. Money-Weighted Return (MWRR): Accounts for cash flow timing.
- 7. Risk Measures: Standard deviation, beta, tracking error.
- 8. Standard Deviation: Measures total risk.
- 9. Beta: Measures systematic risk.
- 10. **Tracking Error**: Deviation from benchmark.
- 11. Risk-Adjusted Return: Evaluates returns vs. risk.
- 12. **Sharpe Ratio**: Excess return per total risk.
- 13. Treynor Ratio: Excess return per systematic risk.
- 14. Jensen's Alpha: Excess return over CAPM.
- 15. Information Ratio: Excess return per active risk.
- 16. Benchmarking: Compares to index, peers.
- 17. Peer Group Analysis: Evaluates vs. similar portfolios.
- 18. Performance Attribution: Breaks down excess return sources.
- 19. Sector Selection: Contribution of sector choices.
- 20. Stock Selection: Contribution of stock picks.
- 21. Timing Effect: Impact of market timing.
- 22. **Portfolio Valuation**: Daily/periodic valuation.
- 23. GIPS Standards: Ensure fair performance reporting.
- 24. GIPS Requirements: Composite returns, disclosures.
- 25. Composite Returns: Aggregate similar portfolios.
- 26. GIPS Disclosures: Fees, benchmark, currency.
- 27. Performance Reporting: Gross/net returns, risk metrics.
- 28. Client Reporting: Periodic performance updates.
- 29. Due Diligence: Evaluates manager's process, track record.
- 30. **Portfolio Manager Selection**: Based on performance, strategy.
- 31. GIPS Advertisement: Discloses compliance, returns.
- 32. Net Returns: After fees, expenses.
- 33. **Gross Returns**: Before fees, expenses.
- 34. Risk-Adjusted Metrics: Essential for comparison.
- 35. Benchmark Selection: Aligns with strategy.
- 36. **Performance Periods**: Annualized for consistency.
- 37. Attribution Analysis: Identifies outperformance drivers.
- 38. SEBI Regulations: Mandate transparent reporting.
- 39. Client Communication: Clear performance updates.
- 40. Excel/Calc Tools: Used for performance calculations.

CHAPTER 21: PORTFOLIO REBALANCING

- 1. **Rebalancing Need**: Arises from market, investor changes.
- 2. **Portfolio Drift**: Deviation from target allocations.
- 3. Market Movements: Shift asset weights, alter risk.
- 4. Investor Changes: Employment, goals affect rebalancing.
- 5. **Rebalancing Definition**: Restores strategic allocation.
- 6. Strategic Asset Allocation: Long-term target weights.
- 7. Tactical Asset Allocation: Short-term market adjustments.
- 8. Rebalancing Benefits: Maintains risk-return profile.
- 9. **Transaction Costs**: Brokerage, taxes impact rebalancing.
- 10. Tax Costs: Capital gains from selling assets.
- 11. **Liquidity Costs**: Higher for illiquid assets.
- 12. **Time-Based Rebalancing**: Fixed intervals, e.g., quarterly.
- 13. Threshold-Based Rebalancing: Triggered by deviations.
- 14. Tolerance Levels: Set deviation limits, e.g., ±10%.
- 15. Buy-and-Hold Strategy: Passive, allows drift.
- 16. Constant Mix Strategy: Maintains target allocations.
- 17. CPPI: Constant Proportion Portfolio Insurance, balances assets.
- 18. **CPPI Floor**: Minimum portfolio value for capital protection.
- 19. CPPI Cushion: Portfolio value minus floor.
- 20. CPPI Multiplier: Determines risky asset allocation, 3-5.
- 21. Risky Asset Allocation: Multiplier × (Portfolio Value Floor).
- 22. Risk-Free Asset: Government bonds, low risk.
- 23. Rebalancing Frequency: Balances costs vs. benefits.
- 24. Threshold Triggers: Predefined deviation limits.
- 25. Portfolio Monitoring: Tracks drift, performance.
- 26. **IPS Role**: Defines rebalancing policy, objectives.
- 27. **Risk Management**: Maintains desired risk exposure.
- 28. Market Volatility: Increases rebalancing need.
- 29. Client Goals: Rebalancing aligns with objectives.
- 30. Tax Considerations: Minimize tax liabilities.
- 31. Transaction Cost Management: Optimize trades.
- 32. **Liquidity Needs**: Influence rebalancing strategy.
- 33. **Rebalancing Challenges**: Costs, taxes, timing.
- 34. Constant Mix Benefits: Consistent risk exposure.
- 35. CPPI Advantages: Protects downside, captures upside.
- 36. **Rebalancing Policy**: Part of IPS, guides frequency.
- 37. Portfolio Optimization: Enhances risk-return efficiency.
- 38. **SEBI Compliance**: Ensures transparent practices.
- 39. Client Communication: Updates on rebalancing.
- 40. Excel/Calc Tools: Used for rebalancing calculations.

Important Formulas

Nominal Rate of Return (NRR):

NRR = [(1 + Real Rate of Return) × (1 + Expected Rate of Inflation)] - 1

1. Future Value of Investment:

$$FV = PV \times (1 + r)$$

2. Present Value of Future Cash Flow:

$$PV = FV / (1 + r)$$

3. Expected Portfolio Return:

$$E(R_p) = \Sigma (w_i \times E(R_i))$$

4. Portfolio Variance:

$$\sigma_p^2 = \Sigma w_i^2 \sigma_i^2 + \Sigma \Sigma w_i w_j Cov_{ij}$$

Where w_i, w_j are weights, σ_i^2 is variance, Cov_ij is covariance

5. Portfolio Standard Deviation:

$$\sigma_p = \sqrt{(\sigma_p^2)}$$

6. **CAPM Expected Return**:

$$E(R i) = R f + \beta i (E(R m) - R f)$$

7. Sharpe Ratio:

Sharpe Ratio =
$$(R_p - R_f) / \sigma_p$$

8. Treynor Ratio:

Treynor Ratio =
$$(R_p - R_f) / \beta_p$$

9. Jensen's Alpha:

$$\alpha = R p - [R f + \beta p (R m - R f)]$$

IMPORTANT NOTE:

- 1. Attend **ALL** Questions.
- 2. For the questions you don't know the right answer Try to eliminate the wrong answers and take a guess on the remaining answers.
- 3. DO NOT MEMORISE the questions & answers. It's not the right to way to prepare for any NISM exam. Good understanding of Concepts is essential.

July 2025



Online Mock tests for NISM, IIBF, IRDA & FP Exams

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